



State of New York
County of Broome Government Offices

Division of Purchasing

Jason T. Garnar, County Executive · Tyler B. West, Director

Notice of Bid Renewal

August 22, 2018

Superior Lubricants
32 Ward Road
North Tonawanda, NY 14120

To Whom It May Concern,

This letter shall serve notice that the Board of Acquisition and Contract (BAC) approved the following bid renewal option on August 22, 2018:

Bid Title: Purchase of Motor & Hydraulic Oil
Bid #: 2018-052
CA #: 11-2074(a)
Amount: EST NTE: \$138,086.13
Term: 09/01/2018 – 08/31/2020

Purchase order(s) will be forthcoming upon receipt of a certificate of insurance in compliance with the insurance requirements as stated in the specifications. **Incorrect insurance certificates will cause delays in payment.**

If you have not submitted the proper insurance certificate, please send/fax a copy to Thomas Dellapenna, Risk Manager, Broome County Office of Risk Management, County Office Building, 3rd Floor, 60 Hawley Street, P.O. Box 1766, Binghamton, NY 13902-1766. Phone: (607) 778-2402 Fax #: (607) 778-6009.

IMPORTANT: Please include the *bid title* and *bid number* on the insurance certificate.

Very truly yours,

Tyler West
Director

c: Harry Miller, DPW-Fleet
Jeanne Bourque, Risk
Purchasing - Bid File

BROOME COUNTY
DIVISION OF PURCHASING
PROPOSAL SHEET
FOR

**MOTOR AND HYDRAULIC OILS, OIL SAMPLING/ANALYSIS, GREASES AND LUBRICANTS FOR
VARIOUS BROOME COUNTY DEPARTMENTS AND OPEN TO POLITICAL SUBDIVISIONS**

The undersigned proposes and offers to implement for Broome County, **MOTOR AND HYDRAULIC OILS, OIL SAMPLING/ANALYSIS, GREASES AND LUBRICANTS FOR VARIOUS BROOME COUNTY DEPARTMENTS AND OPEN TO POLITICAL SUBDIVISIONS**, the specifications for which are attached. This proposal and offer is guaranteed to fulfill the minimum specifications as prepared by Broome County.

** This submission constitutes a certification that no Broome County Officer or employee has any interest herein. In the event that any Broome County Officer or employee has any such interest, the full nature thereof shall be disclosed.



NAME OF COMPANY: Superior Lubricants Co., Inc

ADDRESS OF COMPANY: 32 Ward Rd

North Tonawanda, NY 14120

NAME & TITLE OF
OFFICER OR PERSON
SIGNING THIS BID:

Jerry Gravel Gov't Bid MGR

SIGNATURE:  Jerry Gravel 

DATE: 7/24/18

TELEPHONE NUMBER: 716-693-6050

FAX NUMBER: 716-695-9087

E-MAIL ADDRESS: glgravel@superiorlubricants.com

HAS YOUR COMPANY BEEN CERTIFIED AS A DISADVANTAGED BUSINESS ENTERPRISE (DBE) BY USDOT?	YES	NO <input checked="" type="checkbox"/>
IF YOU ARE A CERTIFIED DBE, ENTER YEARS IN BUSINESS:	_____	
IF YOU ARE A CERTIFIED DBE, ENTER GROSS RECEIPTS:	_____	

NOTE: By signing and submitting this bid for consideration by Broome County, the vendor acknowledges that they have read, understand and agree to all aspects of the specifications as presented without reservation or alteration. The signer acknowledges that he/she is authorized to submit this bid.

BIDDERS MUST SUBMIT ALL ORIGINAL PROPOSAL SHEETS AND EXACT, CLEAR DUPLICATES.

BROOME COUNTY
DIVISION OF PURCHASING
PROPOSAL SHEETS

Notice: Failure to correctly fill in all spaces with what is asked for including BRAND NAME offered and MANUFACTURER or failure to include requested information and/or specifications may result in the bidder/contractor's bid being indicative of non-responsibility and not being given further consideration.

NOTICE: ONLY ONE (1) BRAND NAME AND THE MANUFACTURER WILL BE PLACED IN EACH "ITEM" CATEGORY. BIDDER MUST BID ALL ITEMS AND ALL QUANTITIES TO BE CONSIDERED A RESPONSIVE BID. WHERE THERE IS 0 ESTIMATED QUANTITY A UNIT PRICE MAY BE ADDED BUT NO TOTAL PRICE

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
1.	Engine Oil – Multi-grade – SAE 5W30 High Detergent				
	330133B Per Gallon - Bulk:	\$ 5.83	X	0	\$ 0
	330133C Per Quart:	\$ 1.90	X	72	\$ 136.80
	330133D Per 55 Gallon Drum:	\$ 323.40	X	1	\$ 323.40
Brand Name & Manufacturer offered:		Gulf Gulfpride			

2.	Engine Oil – Multi-grade – SAE 10W30 High Detergent				
	330136B Per Gallon - Bulk:	\$ 5.83	X	0	\$ 0
	330136C Per Quart:	\$ 1.90	X	144	\$ 273.60
	330136D Per 55 Gallon Drum:	\$ 323.40	X	1	\$ 323.40
Brand Name & Manufacturer offered:		Gulf Gulfpride			

3.	Engine Oil – Multi-grade – SAE 10W40 High Detergent				
	330135B Per Gallon - Bulk:	\$ 7.00	X	0	\$ 0
	330135C Per Quart:	\$ 2.00	X	192	\$ 384.00
	330135D Per 55 Gallon Drum:	\$ _____	X	1	\$ 353.10
Brand Name & Manufacturer offered:		Gulf Gulfpride			

PROPOSAL SHEET

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
4.	Engine Oil - Multi-grade - SAE 15W40 High Detergent				
	331307B Per Gallon - Bulk:	\$ 6.40	X	500	\$ 3200.00
	331307J Per Quart:	\$ 2.02	X	72	\$ 145.44
	331307D Per 55 Gallon Drum:	\$ 404.25	X	1	\$ 404.25
Brand Name & Manufacturer offered:		Gulf Super Duty			

5.	Engine Oil - Diesel & Gasoline - SAE 15W40				
	331307B Per Gallon - Bulk:	\$ 6.40	X	2,700	\$ 17,280.00
	331307J Per Quart:	\$ 2.02	X	48	\$ 96.96
	331307D Per 55 Gallon Drum:	\$ 404.25	X	2	\$ 808.50
Brand Name & Manufacturer offered:		Gulf Super Duty			

6.	Engine Oil - Straight Weight - SAE 30				
	331303B Per Gallon - Bulk:	\$ 7.50	X	0	\$ 0
	DUR3C12 Per Quart:	\$ 3.76	X	96	\$ 360.96
	331303D Per 55 Gallon Drum:	\$ 429.00	X	1	\$ 429.00
Brand Name & Manufacturer offered:		Gulf Super Duty ^{Bulk} Drums Petro Canada HD cases			

7.	Engine Oil - Straight Weight - SAE 40				
	331304B Per Gallon - Bulk:	\$ 7.89	X	0	\$ 0
	DUR4C12 Per Quart:	\$ 3.80	X	12	\$ 45.60
	331304D Per 55 Gallon Drum:	\$ 422.95	X	1	\$ 422.95
Brand Name & Manufacturer offered:		Gulf Super Duty ^{Bulk} Drums Petro Canada HD - cases			

PROPOSAL SHEET

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
8.	Engine Oil – Straight Weight – SAE 50				
	THD50B Per Gallon - Bulk:	\$ 8.50	X	0	\$ 0
	THD50P Per Quart:	\$ 2.13	X	12	\$ 25.56
	THD50D Per 55 Gallon Drum:	\$ 522.50	X	2	\$ 1045.00
Brand Name & Manufacturer offered:		Taxton HD (no cases/pail only)			

9.	Engine Oil – Synthetic Blend Multi-grade – 5W20				
	330132B Per Gallon - Bulk:	\$ 5.85	X	0	\$ 0
	330132C Per Quart:	\$ 1.85	X	72	\$ 133.20
	330132D Per 55 Gallon Drum:	\$ 337.15	X	1	\$ 337.15
Brand Name & Manufacturer offered:		Gulf Gulfpride			

10.	Engine Oil – Synthetic Blend Multi-grade – 5W30				
	330133B Per Gallon - Bulk:	\$ 5.33	X	500	\$ 2665.00
	330133C Per Quart:	\$ 1.85	X	72	\$ 133.20
	330133D Per 55 Gallon Drum:	\$ 337.15	X	0	\$ 0
Brand Name & Manufacturer offered:		Gulf Gulfpride			

11.	Engine Oil – Full Synthetic Multi-grade – 5W20				
	330210B Per Gallon - Bulk:	\$ 7.50	X	0	\$ 0
	330210C Per Quart:	\$ 2.43	X	0	\$ 0
	330210D Per 55 Gallon Drum:	\$ 437.80	X	1	\$ 437.80
Brand Name & Manufacturer offered:		Gulf Gulftec			

PROPOSAL SHEET

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
12.	Engine Oil – Full Synthetic Multi-grade – 5W30				
	330211B Per Gallon – Bulk:	\$ 7.41	X	0	\$ 0
	330211C Per Quart:	\$ 2.31	X	60	\$ 138.60
	330211D Per 55 Gallon Drum:	\$ 8.41	X	0	\$ 0
Brand Name & Manufacturer offered:		Gulf Gulftec			

13.	Engine Oil – Diesel CJ-4 – SAE 10W30				
	^{CK-4} 331310B Per Gallon – Bulk:	\$ 6.30	X	1500	\$ 9450.00
	331310J Per Quart:	\$ 2.18	X	0	\$ 0
	331310D Per 55 Gallon Drum:	\$ 401.50	X	1	\$ 401.50
Brand Name & Manufacturer offered:		Gulf Super Duty Plus			

14.	Engine Oil – Class SE for Bobcat – SAE 10W30				
	330136B Per Gallon – Bulk:	\$ 5.83	X	0	\$ 0
	330136C Per Quart:	\$ 1.90	X	72	\$ 136.80
	330136D Per 55 Gallon Drum:	\$ 323.40	X	0	\$ 0
Brand Name & Manufacturer offered:		Gulf Gulfpride			

15.	Engine Oil – Cam2 – SAE 5W20				
	330132C Per Quart:	\$ 1.85	X	72	\$ 133.20
	330132D Per 55 Gallon Drum:	\$ 337.15	X	1	\$ 337.15
Brand Name & Manufacturer offered:		Gulf Gulfpride			

16.	Hydraulic Oil – Tractor Hydraulic Fluid – Multi-Grade				
	331953B Per Gallon – Bulk:	\$ 5.95	X	1,500	\$ 8925.00
	331953D Per 55 Gallon Drum:	\$ 365.75	X	6	\$ 2194.50
Brand Name & Manufacturer offered:		Gulf Universal Tractor Fluid			

PROPOSAL SHEET

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
17.	Hydraulic Oil – Antiwear – 32 Viscosity 334227B Per Gallon - Bulk:	\$ 4.55	X	750	\$ 3412.50
	334227D Per 55 Gallon Drum:	\$ 293.15	X	1	\$ 293.15
Brand Name & Manufacturer offered:		Gulf Harmony			

18.	Hydraulic Oil – Antiwear – 46 Viscosity 334229B Per Gallon - Bulk:	\$ 4.95	X	0	\$ 0
	334229D Per 55 Gallon Drum:	\$ 299.75	X	2	\$ 599.50
Brand Name & Manufacturer offered:		Gulf Harmony			

19.	Diesel Exhaust Fluid RDEF32CR Per Gallon:	\$ 3.30	X	5	\$ 16.50
	TDEF32D Per 55 Gallon Drum:	\$ 137.50	X	2	\$ 275.00
	TDEF32CT Per 275 Gallon Tub:	\$ 475.75	X	1	\$ 475.75
Brand Name & Manufacturer offered:		Road King DEF			

20.	Synthetic Universal Automatic Transmission Fluid XTSBMC Per Quart:	\$ 4.54	X	200	\$ 908.00
	330025P Per 5 Gallon Pail:	\$ 58.00	X	20	\$ 1160.00
	330025D Per 55 Gallon Drum:	\$ 572.00	X	7	\$ 4004.00
Brand Name & Manufacturer offered:		MOTORCRAFT Mercon V - cars Gulf Pride Syn MV ATF Drums Pails			

21.	Synthetic Transmission Oil – SAE #50 337205P Per 5 Gallon Pail:	\$ 82.30	X	10	\$ 823.00
	337205D Per 55 Gallon Drum:	\$ 839.30	X	6	\$ 5035.80
Brand Name & Manufacturer offered:		Gulf Synthetic Trans Oil 50			

PROPOSAL SHEET

22.	Automatic Transmission Fluid - Plus 4 / ATF + 4 PUTS076 Per Quart:	\$ 2.91	X	36	\$ 104.76
	330625P Per 5 Gallon Pail:	\$ 58.00	X	2	\$ 116.00
Brand Name & Manufacturer offered:		Peak MV ATF - coils Gulfpride Syn ATF - pail			

23.	Automatic Transmission Fluid - Mercon LV PUTS076 Per Quart:	\$ 2.91	X	36	\$ 104.76
	330630P Per 5 Gallon Pail:	\$ 58.00	X	2	\$ 116.00
	330030D Per 55 Gallon Drum:	\$ 589.60	X	5	\$ 2948.00
Brand Name & Manufacturer offered:		Peak Syn ATF - qts Gulfpride Syn MV DexVI ATF Drums Pails			

24.	Transmission Fluid - Dexron VI PUTS076 Per Quart:	\$ 2.91	X	72	\$ 209.52
	330030P Per 5 Gallon Pail:	\$ 58.00	X	10	\$ 580.00
	330030D Per 55 Gallon Drum:	\$ 589.60	X	1	\$ 589.60
Brand Name & Manufacturer offered:		Peak Syn ATF cases Gulfpride Syn MV ATF DexVI ATF Drums Pails			

25.	Automatic Transmission Fluid Cam2 Full Synthetic for Gillig (Voith spec) C298D Per 55 Gallon Drum:	\$ 495.00	X	2	\$ 990.00
Brand Name & Manufacturer offered:		Cam 2 Dexron VI MV ATF Syn			

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
26.	Automatic Transmission Fluid - Mobil 1 DELVAC 550033054 Per Quart:	\$ 9.42	X	36	\$ 339.12
	TES295 DRU Per 55 Gallon Drum:	\$ 1567.50	X	5	\$ 7837.50
Brand Name & Manufacturer offered:		Shell Spirax S6 ATF 295 - qts BP Autran TES-295 - drums			

PROPOSAL SHEET

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
27.	Transmission Oil Cat T.D.T.O 30W <u>331930P</u> Per 5 Gallon Pail:	\$ <u>47.75</u>	X	4	\$ <u>191.00</u>
Brand Name & Manufacturer offered:		<u>Gulf T0-4 30W</u>			
28.	Transmission Oil Cat T.D.T.O. 50W <u>331950P</u> Per 5 Gallon Pail:	\$ <u>51.00</u>	X	4	\$ <u>204.00</u>
Brand Name & Manufacturer offered:		<u>Gulf T04 50W</u>			
29.	Gear Lube - SAE 80W90 <u>332105DR</u> Per 400 Lb. (55 Gallon) Drum:	\$ <u>492.25</u>	X	4	\$ <u>1969.00</u>
	<u>332105KG</u> Per 120 Lb. (16 Gallon) Drum:	\$ <u>156.96</u>	X	4	\$ <u>627.84</u>
	<u>332105PL</u> Per 35 Lb. (5 Gallon) Pail:	\$ <u>48.25</u>	X	5	\$ <u>241.25</u>
Brand Name & Manufacturer offered:		<u>Gulf MP 80W90</u>			
30.	Gear Lube Limited Slip 80W90 <u>332110KG</u> Per 16 Gallon Drum:	\$ <u>164.16</u>	X	6	\$ <u>984.96</u>
Brand Name & Manufacturer offered:		<u>Gulf Extreme Gear 80W90 LS</u>			
31.	Synthetic Gear Lube - SAE 80W140 <u>337202D</u> Per 400 Lb. (55 Gallon) Drum:	\$ <u>922.35</u>	X	7	\$ <u>6456.45</u>
	<u>337202K</u> Per 120 Lb. (16 Gallon) Drum:	\$ <u>282.08</u>	X	15	\$ <u>4231.20</u>
	<u>337202P</u> Per 35 Lb. (5 Gallon) Pail:	\$ <u>87.35</u>	X	5	\$ <u>436.75</u>
Brand Name & Manufacturer offered:		<u>Gulf Syn 80W140</u>			
32.	Synthetic Gear Oil - SAE 75W140 <u>P4G5776</u> Per Quart	\$ <u>6.85</u>	X	36	\$ <u>246.60</u>
	<u>337203P</u> Per 5 Gallon Pail:	\$ <u>113.60</u>	X	4	\$ <u>454.40</u>
Brand Name & Manufacturer offered:		<u>Peak Syn 75W140 - QTS</u> <u>Gulf Syn 75W140 - pail</u>			

PROPOSAL SHEET

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
33.	Chassis Lube Grease- Full Synthetic 550036225 Per 55 Gallon Drum:	\$ 3174.56	X	2	\$ 6349.12
Brand Name & Manufacturer offered:		Shell Gadus S5 U 220 2			

34.	Synthetic Axle Lubricant - 75W90 337201D Per 400 Lb. (55 Gallon) Drum:	\$ 785.95	X	1	\$ 785.95
	337201K Per 120 Lb. (16 Gallon) Drum:	\$ 242.40	X	3	\$ 727.20
Brand Name & Manufacturer offered:		Gulf Syn 75W90			

35.	Shell Retinax LX2 or equivalent 550027637 Per 400 Lb. (55 Gallon) Drum:	\$ 1230.14	X	0	\$ 0
	550026854 Per 120 Lb. (16 Gallon) Drum:	\$ 339.51	X	4	\$ 1358.04
	550027558 Per 14.1 oz. Tube **:	\$ 2.90	X	200	\$ 580.00
Brand Name & Manufacturer offered:		Shell Gadus S3 U 220 C 2			

36.	High Temperature Bearing Grease Shell Retinax LC2 or equivalent 550027637 Per 400 Lb. (55 Gallon) Drum:	\$ 1156.78	X	5	\$ 5753.90
	550026854 Per 120 Lb. (16 Gallon) Drum:	\$ 341.71	X	14	\$ 4783.94
	550026853 Per 35 Lb. (5 Gallon) Pail:	\$ 138.88	X	0	\$ 0
	550027558 Per 14.1 oz. Tube **:	\$ 3.05	X	900	\$ 2745.00
Brand Name & Manufacturer offered:		Shell Gadus S3 U 220 2			

** Bidders are requested to bid a 14 oz. tube size. Broome County will adjust the unit price accordingly on any other tube size bid. They must work in Counties present equipment or will be considered non-responsive.

PROPOSAL SHEET

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
37.	Antifreeze – <u>Not</u> Premixed – Green Concentrate				
	FFA003 Per Gallon:	\$ <u>9.20</u>	X	12	\$ <u>110.40</u>
	9900R Per 55 Gallon Drum:	\$ <u>412.50</u>	X	6	\$ <u>2475.00</u>
Brand Name & Manufacturer offered:		PEAK Full Force - gallons PEAK Green Antifreeze - Drums			

38.	Antifreeze – Concentrate (preferred) or Premixed with SCA's – Requires a filter to maintain SCA's				\$ <u>98.80</u>
	FCA003 Per Gallon:	\$ <u>9.88</u>	X	10	\$ <u>2000.00</u>
	FTA00B Per Gallon – Bulk:	\$ <u>8.00</u>	X	250	\$ <u>1914.00</u>
	FTA000R Per 55 Gallon Drum:	\$ <u>478.50</u>	X	4	
Brand Name & Manufacturer offered:		PEAK Fleet Charge Full Strength			

39.	Antifreeze – Concentrate (preferred) or Premixed with SCA's – Does Not Require a filter to maintain SCA's				\$ <u>140.00</u>
	FXA003 Per Gallon:	\$ <u>14.00</u>	X	10	\$ <u>3375.00</u>
	FXA00B Per Gallon – Bulk:	\$ <u>13.50</u>	X	250	\$ <u>3146.00</u>
	FXA000 Per 55 Gallon Drum:	\$ <u>786.50</u>	X	4	
		PEAK Final Charge			

40.	Brake Fluid – DOT 4	OG012 Per Quart:	\$ <u>5.00</u>	X	36	\$ <u>180.00</u>
		OG011 Per Gallon:	\$ <u>20.00</u>	X	2	\$ <u>40.00</u>
Brand Name & Manufacturer offered:		MOC DOT 4 Brake Fluid				

41.	Snowplow Hydraulic Oil	76957 Per Quart:	\$ <u>5.50</u>	X	72	\$ <u>396.00</u>
		gallons only				
Brand Name & Manufacturer offered:		Lubriplate Minas 70 Hyd Oil				
42.	Exxon Mobil Unis HVI 26 – Braun wheelchair lift oil	76957 Per Gallon:	\$ <u>22.00</u>	X	5	\$ <u>110.00</u>
Brand Name & Manufacturer offered:		Lubriplate Minas 70 Hyd Oil				

PROPOSAL SHEET

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
43.	Power Steering Fluid International OEM Fleetrite CH990625 Ford ESWM12C128C & D Volkswagon TL-VW-570-26 <i>282</i>	Per Quart: \$ <u>6.60</u>	X	36	\$ <u>237.60</u>
	<i>2932 (no gallons avail)</i> Per Gallon: \$ <u>26.40</u>		X	5	\$ <u>132.00</u>
Brand Name & Manufacturer offered:		<i>Johnson's Universal Power Steering Fluid</i>			

44.	Synthetic Compressor Oil Mobile Rarus 827 (ISO VG 100) <i>DSL 100P (Available in pails only)</i>	Per Quart: \$ <u>12.50</u>	X	36	\$ <u>450.00</u>
		Per Gallon: \$ <u>50.00</u>	X	2	\$ <u>100.00</u>
Brand Name & Manufacturer offered:					

Item #	Description	Unit Price		Estimated Quantity	Estimated Total
45.	Windshield Washer Fluid Must be -40 degree <i>950 B</i>	Per Gallon Bulk: \$ <u>1.29</u>	X	500	\$ <u>645.00</u>
	<i>950 DR</i>	Per 55 Gallon Drum: \$ <u>103.95</u>	X	7	\$ <u>727.65</u>
Brand Name & Manufacturer offered:		<i>Tuxton (-20°F) Washer Fluid</i>			
46.	Penetrating Oil - P-B Blaster <i>Blaster</i>	Per Spray Can: \$ <u>4.50</u>	X	36	\$ <u>162.00</u>
	<i>Blaster</i>	Per Gallon: \$ <u>50.00</u>	X	2	\$ <u>100.00</u>
Brand Name & Manufacturer offered:		<i>PB Blaster</i>			

WEIGHTED ESTIMATED GRAND TOTAL PRICE: (For Items 1 to 46 Only) \$ 138,086.13

(WEIGHTED ESTIMATED GRAND TOTAL PRICE IN WORDS) (For Items 1 to 46 Only)

PROPOSAL SHEET

Oil Sampling & Analysis	Price Per Sample:	\$ <u>10.00</u>	est. 750
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NOTE: Bidder must bid on ALL items and all quantities to be considered a responsive bid.

Bidders must furnish two (2) sets of literature/specifications for all of the products proposed for the above. The literature/specifications must verify that the above specifications meet or exceed the products listed.

DOUBLE CHECK YOUR MATH!!!!

BIDDERS MUST SUBMIT ALL ORIGINAL PROPOSAL SHEETS AND EXACT, CLEAR DUPLICATES.