



# Broome County Division of Purchasing

Debra A. Preston, County Executive . John A. Flynn, Jr., Director of Purchasing

## NOTICE OF BID AWARD

November 9, 2016

Whom It May Concern:

This shall advise you that on November 9, 2016, the Board of Acquisition and Contract accepted the bids of October 19, 2016 for furnishing the following to Broome County:

BID TITLE: Purchase of Heavy Truck Parts from Various Suppliers  
BID #: 2016-087  
CA #: 11-1462  
TERM: 11/01/2016 - 10/31/2018  
AMOUNT: Various Per Attached

Purchase order(s) will be forthcoming upon receipt of a certificate of insurance in compliance with the insurance requirements as stated in the specifications. **Incorrect insurance certificates will cause delays in payment.**

**If you have not submitted the proper insurance certificate, please send a copy to Thomas Dellapenna, Risk Manager, Broome County Office of Risk Management, County Office Building, 3rd Floor, 60 Hawley Street, P.O. Box 1766, Binghamton, NY 13902-1766. Phone: (607) 778-2402 Fax #: (607) 778-6009**

**IMPORTANT: Please include the bid title and bid number on the insurance certificate.**

Very truly yours,

John A. Flynn, Jr.  
Director

cc: Patrick Latting - DPW Highway  
Purchasing - Bid File  
Jeanne Bourque - Risk

Broome County Office Building . 60 Hawley Street . P.O. Box 1766 . Binghamton, New York 13902  
Phone: (607) 778-2188 . Fax: (607) 778-2346 . [www.gobroomecounty.com](http://www.gobroomecounty.com)

## Awarded Vendors

### Applied Industrial Technologies

433 Commerce Rd  
Vestal, NY 13850  
Kevin Dart, Service Center Manager  
Phone: 607-729-5193  
800-834-7988  
Fax: 607-798-0383  
Email: [SC0340@applied.com](mailto:SC0340@applied.com)

### Burr Truck & Trailer Sales

2901 Vestal Rd  
Vestal, NY 13850  
Charles Burr Jr.  
Phone: 607-729-2211  
866-230-2383  
Fax: 607-729-4375  
Email: [amy@burrtruck.com](mailto:amy@burrtruck.com)

### Chenango Supply Co.

142 Susquehanna St  
Binghamton, NY 13901  
David Kipper  
Phone: 607-779-8665  
800-333-0704  
Fax: 607-779-8685  
Email: [chenangosupply@csatny.com](mailto:chenangosupply@csatny.com)

### Cook Brothers / Triple Cities Acquisition

7 Walter Ave  
Binghamton, NY 13901  
Thomas Fahl, Regional Sales Manager  
Phone: 607-723-7481  
800-836-2665  
Fax: 607-723-3258  
Email: [mhegedus@cookcompanies.net](mailto:mhegedus@cookcompanies.net)

### D&W Diesel, Inc.

1503 Clark Street Road  
Auburn, NY 13021  
Susan Clickner, Bidding Coordinator  
Phone: 315-253-2324 ext.: 1108  
607-722-1430  
Fax: 607-723-9277  
Email: [s.clickner@dwiesel.com](mailto:s.clickner@dwiesel.com)

### FleetPride Inc.

10 Track Drive  
Binghamton, NY 13904  
Jay Quail, Branch Manager  
Phone: 607-775-0555  
800-367-8564  
Fax: 607-775-3660  
Email: [jay.quail@fleetpride.com](mailto:jay.quail@fleetpride.com)

### Frey Heavy Duty

990 Sullivan Street  
Elmira, NY 14901  
Patrick Rekczis, Branch Manager  
Phone: 607-734-4441  
800-333-16770  
Fax: 607-734-4750  
Email: [PREkczis@FreyHD.com](mailto:PREkczis@FreyHD.com)

### IEH Auto Parts LLC dba Auto Plus Auto Parts

901 N Lenola Rd  
Moorestown, NJ 08057  
Eric H. Levy, VP Major Accounts  
Phone: 856-778-1400  
800-257-7972  
Fax: 856-439-5903  
Email: [s498@autoplusap.com](mailto:s498@autoplusap.com)

### Leonard Bus Sales, Inc.

4 Leonard Way  
Deposit, NY 13754  
Rob Stiteler  
Phone: 800-527-1687  
315-336-5600 ext.: 338  
Fax: 315-336-2761  
Email: [bids@leonardbus.com](mailto:bids@leonardbus.com)

### Penn Detroit Diesel Allison, LLC

7044 Interstate Island Rd  
Syracuse, NY 13209  
Richard Hayduk, Parts Manager  
Phone: 315-451-3840  
Fax: 315-461-9396  
Email: [RHayduk@PennDDA.com](mailto:RHayduk@PennDDA.com)

## Awarded Vendors

### School Bus Parts Co.

PO Box 10

Plumsteadville, PA 18949

Tiffany Vandevander

Phone: 800-523-6000

Fax: 215-766-2097

Email: [amy@schoolbuspartsco.com](mailto:amy@schoolbuspartsco.com)

### Staver Hydraulics, Inc.

1 Staver lane

Waverly, NY 14892

David Walker, Development Manager

Phone: 315-730-9201 (cell)

800-233-4225

Fax: 570-888-5832

Email: [staverdave@gmail.com](mailto:staverdave@gmail.com)

### Tracey Road Equipment

1523 Route 11 North

Kirkwood, NY 13795

Nicholas Woodruff, Parts Manager

Phone: 607-775-5010

800-370-9488

Fax: 607-775-5104

Email: [NWoodruff@Traceyroad.com](mailto:NWoodruff@Traceyroad.com)

### Volo's Auto Supply Inc. - NAPA

383 State St

Binghamton, NY 13901

Jace Volo, President

Phone: 607-771-6272

Fax: 607-772-8988

Email: [jacevolo@gmail.com](mailto:jacevolo@gmail.com)

## Award Sheet

| Item # | Description                           | Vendor's Name                 | Brand Name       | Manufacturer's Price List Number            | % off List / Markup Over Cost |
|--------|---------------------------------------|-------------------------------|------------------|---|-------------------------------|
| 1      | Filters: Air, Oil, Fuel, Transmission | IEH Auto Parts                | WIX              | WIX 12/17/15                                | -79%                          |
|        |                                       |                               | WIX              | WIX Industrial 3/6/13                       | -50%                          |
|        |                                       | D&W Diesel                    | Donaldson        | Donaldson Sept 2016 Blue Type F, FE, FH, FL | -58%                          |
|        |                                       | Leonard Bus Sales             | Fleetguard       | Fleetguard                                  | -54% major fleet              |
|        |                                       | Volo's Auto - NAPA            | WIX              | Premium Line - Filter (FiL) Wix RPT086      | Jobber -54%                   |
|        |                                       |                               |                  | Value Line - Filter (SFI) RPT086            | Jobber -20%                   |
|        |                                       | Burr Truck & Trailer Sales    | Fleetguard       | Fleetguard 7/1/16                           | -49%                          |
| 2      | Seals                                 | Penn Detroit Diesel Allison   | Luber Finer      | Luber Finer Price File -US Level 2 - 1/1/16 | -45%                          |
|        |                                       | Tracey Road                   |                  | Daimler Oct 3, 2016                         | -25%                          |
|        |                                       | IEH Auto Parts                |                  | National 2/1/16                             | -66%                          |
|        |                                       | Leonard Bus Sales             |                  | National                                    | -35%                          |
|        |                                       | Applied Industrial Tech       |                  | Timken/National #07012013 7-12-13           | Cost + 48%                    |
|        |                                       | Cook Brothers / Triple Cities | National Seal    | National Seal 2-1-16                        | -15%                          |
|        |                                       | Volo's Auto - NAPA            |                  | Premium Line - SKF (NOS) RPT086             | Jobber -30%                   |
| 3      | Automotive Lighting                   | Penn Detroit Diesel Allison   |                  | DTNA Price File 10/1/16                     | -50%                          |
|        |                                       | Frey Heavy Duty               |                  | Jobber Pricing                              | -15%                          |
|        |                                       | Tracey Road                   |                  | Daimler Oct 3, 2016                         | -25%                          |
|        |                                       | School Bus Parts Co.          |                  | SBP Price list                              | -20%                          |
|        |                                       | IEH Auto Parts                | Trucklite        | Truck-Lite 1/1/16                           | -61%                          |
|        |                                       |                               | Grote            | Grote 1/1/16                                | -61%                          |
|        |                                       | Leonard Bus Sales             | Trucklite        | Trucklite                                   | -30%                          |
| 3      | Automotive Lighting                   |                               | Grote            | Grote                                       | -30%                          |
|        |                                       | Cook Brothers / Triple Cities | Trucklite        | Trucklite Jobber 1/1/16                     | -25%                          |
|        |                                       | Volo's Auto - NAPA            | NAPA, Trucklight | Lighting (Lit) RPT086                       | Jobber -20%                   |
|        |                                       |                               |                  | Lamps (Lmp) RPT086                          | Jobber -50%                   |
|        |                                       | Burr Truck & Trailer Sales    | Trucklite        | Truck-Lite 7/1/16                           | -70%                          |
|        |                                       | Frey Heavy Duty               | Grote            | Grote Tan Price Sheet                       | -5%                           |
|        |                                       | Tracey Road                   |                  | Daimler Oct 3, 2016                         | -25%                          |

| Item # | Description                                  | Vendor's Name                 | Brand Name              | Manufacturer's Price List Number   | % off List / Markup Over Cost |
|--------|--|-------------------------------|-------------------------|--|-------------------------------|
| 4      | Belts and Hoses                              | IEH Auto Parts                | Gates                   | Gates 4/4/16   | -66%                          |
|        |  | Leonard Bus Sales             | Gates                   | Gates  | -35%                          |
|        |  |                               | Goodyear                | Goodyear   | -35%                          |
|        |  | Applied Industrial Tech       | Goodyear                | Contitech Goodyear #010116 CG Dated 1-1-16                                     | Cost + 32%                    |
|        |  | Volo's Auto - NAPA            | Gates, NAPA             | Premium Line - NAPA Gates (NBH) RPT086<br>Value Line - NAPA Gates (PBH) RPT086 | Jobber -22%<br>Jobber -32%    |
|        |  | Penn Detroit Diesel Allison   | Gates                   | Gates US Price File 1/1/16   | -34%                          |
|        |  | Frey Heavy Duty               | Gates                   | Gates - Jobber Pricing   | -10%                          |
|        | Tracey Road                                  |                               | Daimler Oct 3, 2016     | -25%   |                               |
| 5      | Air Brake Chambers – Springbreak & Piggyback | IEH Auto Parts                | Bendix                  | Bendix CVS 1/1/16  | -60%                          |
|        |  | Leonard Bus Sales             | Haldex<br>Bendix<br>MGM | Haldex<br>Bendix<br>MGM  | -55%                          |
|        |  | Cook Brothers / Triple Cities | Bendix                  | Jobber Bendix 1/1/2016   | -20%                          |
|        |  | Burr Truck & Trailer Sales    | Bendix                  | Bendix 7/1/16  | -59%                          |
|        |  | Penn Detroit Diesel Allison   |                         | DTNA Price File 10/1/16  | -40%                          |
|        |  | Frey Heavy Duty               | Bendix                  | Bendix - Jobber Pricing  | -15%                          |
|        |  |                               | Tracey Road             |  | Daimler Oct 3, 2016           |
| 6      | Exhaust Equipment                            | School Bus Parts Co.          |                         | SBP Price list   | -20%                          |
|        |  | IEH Auto Parts                | Walker                  | Walker 3/7/16  | -62%                          |
|        |  | Leonard Bus Sales             | Fleetrite               | Fleetrite  | -30%                          |
|        |  | Volo's Auto - NAPA            | Walker                  | Premium Line-NAPA Walker (EXH) RPT086<br>Value Line - NAPA Walker (SMU) RPT086 | Jobber -22%<br>Jobber -22%    |
|        |  | Burr Truck & Trailer Sales    | Donaldson               | Donaldson 7/1/16   | -39%                          |
|        |  | Penn Detroit Diesel Allison   | Nelson Global           | Nelson Global US Price File  | -33%                          |
|        |  |                               | Tracey Road             |  | Daimler Oct 3, 2016           |
| 7      | Suspension Springs & Attaching Hardware      | Cook Brothers / Triple Cities | Dayton                  | Jobber Dayton Parts 4/6/15   | -20%                          |
|        |  | Penn Detroit Diesel Allison   | ProLine HD              | ProLine HD US Price File 1/1/16  | -40%                          |
|        |  | Frey Heavy Duty               | Dayton                  | Dayton Parts (Suggested Stock)   | -20%                          |
|        |  |                               | Tracey Road             |  | Daimler Oct 3, 2016           |

| Item #                        | Description  | Vendor's Name               | Brand Name | Manufacturer's Price List Number   | % off List / Markup Over Cost                            |
|-------------------------------|--|-----------------------------|------------|--|--|
| 8                             | Brakes & Hardware –<br>23,000 lb. Rating on New Iron | IEH Auto Parts              | Meritor    | Meritor 1/1/16   | -60%   |
|                               |  | Leonard Bus Sales           | Meritor    | Meritor  | -60%   |
|                               |  | Volo's Auto - NAPA          | NAPA       | Value Line - NAPA Rotors (NB) RPT086<br>Premium Line - NAPA Brakes (SS) RPT086<br>Value Line - NAPA Brakes (TS) RPT086<br>Premium Line - NAPA Brakes (UP) RPT086 | Jobber -25%<br>Jobber -30%<br>Jobber -25%<br>Jobber -25% |
|                               |  | Burr Truck & Trailer Sales  | Meritor    | Meritor 7/1/16   | -45%   |
|                               |  | Penn Detroit Diesel Allison | Automann   | Automann US Price File 10/1/16   | -40%   |
|                               |  | Frey Heavy Duty             | Meritor    | Meritor List   | -50%   |
|                               |  | Tracey Road                 |            | Daimler Oct 3, 2016  | -25%   |
|                               |  | 9                           | Clutches   | IEH Auto Parts   |  |
| Leonard Bus Sales             | Eaton  |                             |            | Eaton  | -50%   |
| Cook Brothers / Triple Cities |  |                             |            | Illinois Auto 8/1/16   | -20%   |
| Volo's Auto - NAPA            | NAPA   |                             |            | Premium Line - NAPA Clutches (NCF) RPT086  | Jobber -21%  |
| Burr Truck & Trailer Sales    | Meritor  |                             |            | Meritor 7/1/16   | -45%   |
| Penn Detroit Diesel Allison   | Eaton / TOR Truck                                    |                             |            | Eaton/TOR Truck DTNA Price File 10/1/16  | -24%   |
| Frey Heavy Duty               | Spicer/Eaton   |                             |            | Spicer Eaton List  | -50%   |
| Tracey Road                   |  |                             |            | Daimler Oct 3, 2016  | -25%   |
| 10                            | Bearings – Ball & Roller                             | IEH Auto Parts              | National   | National 2/1/16  | -66%   |
|                               |  | Leonard Bus Sales           | Timken     | Timken   | -40%   |
|                               |  | Applied Industrial Tech     | Various    | Various  | Cost + 30%   |
|                               |  | Volo's Auto - NAPA          | NAPA       | Premium-NAPA Bearings-SKF(BRG) RPT086<br>NAPA Bearings- SKF(PGB) RPT086  | Jobber -27%<br>Jobber -27%                               |
|                               |  | Burr Truck & Trailer Sales  | Timken     | Timken 7/1/16  | -73%   |
|                               |  | Penn Detroit Diesel Allison | NTN/Bower  | NTN/Bower US Price File 1/1/16   | -33%   |
|                               |  | Frey Heavy Duty             | Timken     | Timken List  | -40%   |
|                               |  | Tracey Road                 |            | Daimler Oct 3, 2016  | -25%   |

| Item #      | Description                      | Vendor's Name               | Brand Name                      | Manufacturer's Price List Number                             | % off List / Markup Over Cost     |
|-------------|----------------------------------|-----------------------------|---------------------------------|--|-----------------------------------|
| 11          | Starters & Alternators (Rebuilt) | IEH Auto Parts              |                                 | REMY (WWE) 7/1/15  | <b>(Markup over cost)</b><br>-66% |
|             |                                  | D&W Diesel                  | Delco<br>Leece Neville<br>Denso | Various<br>Various<br>Various                                | Various                           |
|             |                                  | Leonard Bus Sales           | Delco<br>Fleetrite              | Delco<br>Fleetrite   | -20%                              |
|             |                                  | Volo's Auto - NAPA          | NAPA                            | Rayloc (BBB)-(RAY) RPT086                                    | Jobber -21%                       |
|             |                                  | Burr Truck & Trailer Sales  | Delco                           | Delco 7/1/16   | 8%                                |
|             |                                  | Penn Detroit Diesel Allison | Delco-Remy                      | Delco-Remy   | Cost + 16%                        |
|             |                                  | Frey Heavy Duty             | Dixie                           | Dixie  | Cost + 20%                        |
|             |                                  | Tracey Road                 |                                 | Daimler Oct 3, 2016  | -25%                              |
|             | Starters & Alternators (New)     | IEH Auto Parts              |                                 | Wilson Auto Electric 8/12/15                                 | <b>(Markup over cost)</b><br>-66% |
|             |                                  | D&W Diesel                  | Leece Neville                   | Various  | Various                           |
|             |                                  | Leonard Bus Sales           | Delco<br>Fleetrite              | Delco<br>Fleetrite   | Cost + 20%                        |
|             |                                  | Volo's Auto - NAPA          | NAPA                            | BBB Rayoc (NNE) RPT086                                       | Jobber - 21%                      |
|             |                                  | Burr Truck & Trailer Sales  | Delco                           | Delco 7/1/16   | 8%                                |
|             |                                  | Penn Detroit Diesel Allison | Leece-Neville                   | Leece-Neville  | Cost + 16%                        |
|             |                                  | Frey Heavy Duty             | Dixie                           | Dixie  | Cost + 20%                        |
| Tracey Road |                                  |                             | Daimler Oct 3, 2016             | -25%   |                                   |
| 12          | Hydraulic Hose & Fittings        | Staver Hydraulics           | Parker                          | 1/16/16 Latest Rev. Full Line FCG Parker P/L per attached CD | -71% (= .29 mult)                 |
|             |                                  | Chenango Supply Co.         |                                 | List # PL440 Jan 15, 2016                                    | -70%                              |
|             |                                  | Leonard Bus Sales           |                                 | Parker   | -25%                              |
|             |                                  | FleetPride                  |                                 | 4400-B.1 / 11/07   | Cost + 25%                        |
|             |                                  | Burr Truck & Trailer Sales  |                                 | Parker   | -72%                              |
|             |                                  | Tracey Road                 |                                 | Daimler Oct 3, 2016  | -25%                              |