

Looking Back

- 2014:
 - Sales Tax
 - Mortgage Tax Collections



Clerk Fees Down



Looking Back

- 2014:
 - Sales Tax



Mortgage Tax Collections



Clerk Fees Down



– Hotel/Motel Tax



2015 Budget Proposal **Making Tough Decisions**



Rising Cost Structure

Unfunded Mandates

Revenue Challenges

Unfunded Mandates

- Juvenile Delinquency Program
 - Now falls under probation department
 - Will cost us an additional \$573,000 in 2015

2015 Budget Proposed Tax Levy Increase: 2.49 %

2015 Budget

Proposed Tax Levy Increase: 2.49 %

• Well below tax cap allowance of 3.93%

2015 Budget

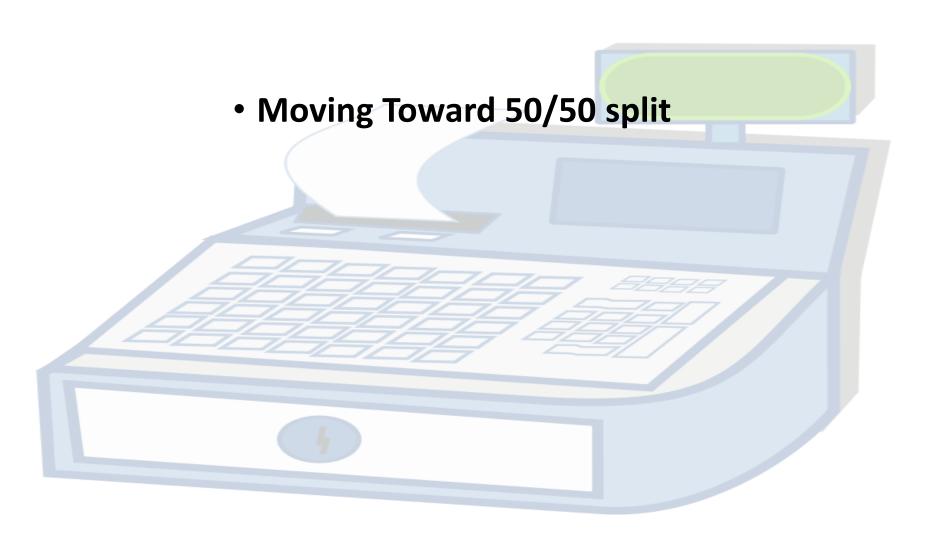
- Tax Levy Increase: 2.49 %
 - Well below tax cap allowance of 3.93%
 - Could have done 0% increase
 - » won't use 1 shot gimmicks
 - » won't overstate revenues
 - » won't kick the can down the road

Difficult Choices

- Could eliminate services
 - Not responsible thing to do

Difficult Choices





Moving Toward 50/50 split

Gave back 10% each of last two years

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- Maintain existing level in 2015

Moving Toward 50/50 split

- Gave back 10% each of last two years
- Maintain existing level in 2015
 - Still on track to restore original split over the stated period

Difficult Choices



















Could Eliminate Funding













- Could Eliminate Funding
- Would save more than \$1 million













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- Would Save more than \$1 million
- Could lower tax base 1.5%













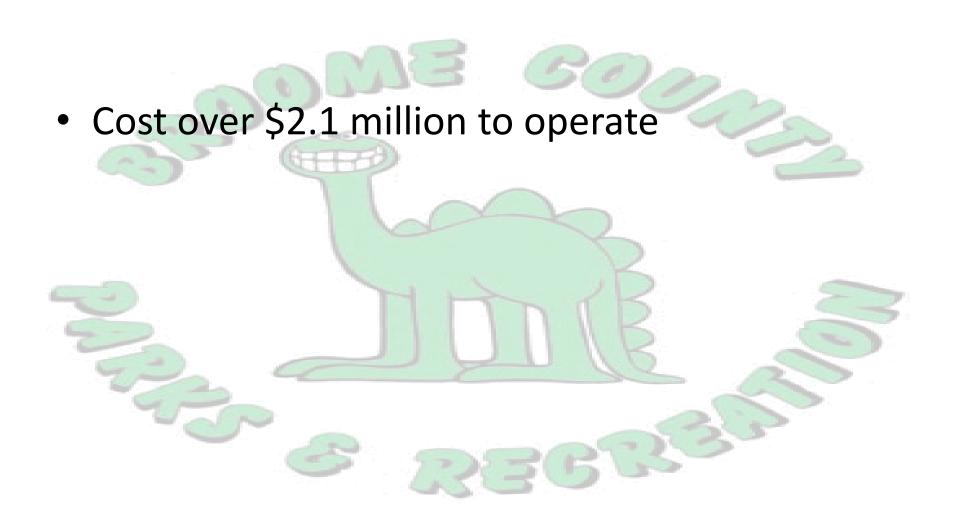
- Could Eliminate Funding
- Would Save more than \$1 million
- Could lower tax base 1.5%
- Would lose fabric of County's cultural well-being







Broome County Parks



Broome County Parks

Cost over \$2.1 million to operate

2 million people use parks annually

Broome County Parks

- Cost over \$2.1 million to operate
 - 2 million people use parks annually
 - Parks filled with:
 - » Summer camps
 - » Softball tournaments
 - » Spiedie Fest and other concerts
 - » Triathlons
 - » Fundraising Walks and Runs

Arena/Forum



Could privatize these two venues

Arena/Forum





- Could privatize these two venues
 - Would save nearly \$800,000 annually

Arena/Forum



- Could privatize these two venues
 - Would save nearly \$800,000 annually
 - Broome County would lose out on two venues that add to the fabric of our community and bring people here









Willow Point costs taxpayers nearly \$3 million annually





- Willow Point costs taxpayers nearly \$3 million annually
- Transit costs taxpayers nearly \$2 million annually





- Willow Point costs taxpayers nearly \$3 million annually
- Transit costs taxpayers nearly \$2 million annually
- Looking to improve operations in both to save taxpayers money annually

Union Negotiations

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Not replacing non-essential personnel

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Decline in retirement costs

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Medicaid Costs Capped and Declining

- Union Negotiations
- Not replacing non-essential personnel
- Decline in retirement costs
- Medicaid Costs Capped and Declining
- Decrease in health insurance costs

Economic Development

Strong Partnership with BC IDA

- Strong Partnership with BC IDA
- New Businesses:
 - ADEC Solutions

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 - Tool Room Express

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 - Engineering Manufacturing Technologies

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* Companies will invest \$6 million and create 240 jobs



- Major Upgrades
 - Revenue for naming rights

VETERANS MEMORIAL



- Major Upgrades
 - Revenue for naming rights
 - New seating, lighting



- Major Upgrades
 - Revenue for naming rights
 - New seating, lighting
 - New scoreboard

SUNY Broome

 New Dorms to bring in more out of area students and more revenue into the County

SUNY Broome

 New Dorms to bring in more out of area students and more revenue into the County

 New Science Center to attract more students to start college career at SUNY Broome

Office of Energy Development

 Over \$100,000 rebate in energy efficient lighting in parking garages

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 Over \$100,000 rebate in energy efficient lighting in parking garages

Energy efficient project at Broome County
Library

Information Technology

New voice over IP program



Information Technology

New voice over IP program

Already saved the County thousands of dollars

Information Technology

New voice over IP program

Already saved the County thousands of dollars

 Opened the door for new technology advancements that could save thousands of dollars down the road

