

# Office of the Broome County Executive

*"The People's Office"*

Debra A. Preston, County Executive

March 23, 2012

Debra A. Preston  
County Executive

Mr. Jerry Marinich  
County Legislature Chairman

Daniel Schofield  
Acting DPW Commissioner

Ms. Jan Laszewski  
Purchasing

Ms. Marie Kalka  
Director - Office of Management & Budget  
Chairwomen - BAC

A meeting of the Broome County Board of Acquisition and Contract has been scheduled for Wednesday, March 28, 2012, at 11:00 a.m., to be held in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The agenda for this meeting is set forth below.

1. The Board will review for approval the minutes of the meeting held on March 14, 2012, as prepared and presented.

2. **VENDOR: Ber-National Controls, Inc.**  
**DESCRIPTION: Service contract for access and revenue equipment at the Airport Parking Lot; single source; sole authorized distributor for parts and service in this area.**  
**REQUESTED BY: D. Hickling, Aviation**  
**TERM: 4/1/12-3/31/13**                      **COST: NTE \$20,000.00 per rates in backup.**  
**CA 1-470**  
**BUDGET LINE: 28100005.2010.6004112**

3. **VENDOR: Wagner Lumber Company**  
**DESCRIPTION: Harvesting of timber on Airport Property; high quote;**

revenue to the County.

REQUESTED BY: D. Hickling, Aviation

TERM: 4/1/12-5/1/14 COST: Revenue of \$56,130.00

CA 1-1184

BUDGET LINE: 28010005.2010.5000428.

4. VENDOR: Keith Consolidated Industries, Inc.  
DESCRIPTION: Bid #2012-016; Sole bidder; Purchase of an ADA Compliant Portable Passenger Boarding Bridge to include shipping, setup and training; one time purchase.  
REQUESTED BY: D. Hickling, Aviation  
TERM: complete by 120 days from placement of order  
COST: NTE \$57,100.00  
CA 1-1196  
BUDGET LINE: 28010005.5203.5000537.2830039
5. VENDOR: Various Low Bidders  
DESCRIPTION: Bid #2012-024; Purchase and delivery of pesticides, fertilizers, growth regulators and seed from various low bidders.  
REQUESTED BY: R. Grecco, En-Joie  
TERM: 4/1/12-12/31/12 COST: Various per spreadsheets  
CA 8-593  
BUDGET LINE: 41010008.3140.6004023.
6. VENDOR: Toshiba Business Solutions  
DESCRIPTION: Lease of a Toshiba E-Studio 556 Copier.  
REQUESTED BY: C. Edwards, Health Dept.  
TERM: 4/15/12-4/14/17 COST: NTE \$16,200.00 at \$270.00/per month plus \$.005/per copy over 22,000/month.  
CA 10-839  
BUDGET LINE: 25020004.1010.6004196.
7. VENDOR: Tracey Road Equipment  
DESCRIPTION: Bid #2012-027; Low bidder; Purchase of a Tandem Vibratory Roller.  
REQUESTED BY: T. Armstrong, DPW-Highway  
TERM: one time purchase COST: NTE \$92,790.00  
CA 11-1115  
BUDGET LINE: 30020105.5202.6002302.3020015.
8. VENDOR: Binghamton Road Electric, LLC  
DESCRIPTION: Bid #2010-065; Country Club Road and Hooper Road Project; Change Order No. 3 - reduction of \$3,631.15; approval of

final payment and release of retainage \$6,090.00; final cost of project was \$343,499.40.

REQUESTED BY: L. Boulton, DPW

TERM: N/A COST: Final payment \$6,090.00

CA 11-2284

BUDGET LINE: 29010105.5203.6002201.2930007.

9. VENDOR: Swanson Services Corp.  
DESCRIPTION: RFP# 2012-007; Commissary agreement for inmates; vendor chosen had the best proposal.  
REQUESTED BY: Sheriff Harder  
TERM: 4/1/12-3/31/13, four one-year renewals  
COST: No cost to Broome County.  
CA 12-513  
BUDGET LINE: N/A
  
10. VENDOR: Toshiba Business Solutions  
DESCRIPTION: Lease of a Toshiba E-Studio Copier for Jail Administration.  
REQUESTED BY: Sheriff Harder  
TERM: 5/1/12-4/30/17 COST: NTE \$16,140.00 at \$269.00/per month plus \$.005/per copy over 18,000/per month.  
CA 12-597  
BUDGET LINE: 23010003.1010.6004196
  
11. VENDOR: ELSAG North America, LLC  
DESCRIPTION: State Contract #PC62119; Award #19745; Group #38232; Purchase of a license plate reader to include license fee and installation support.  
REQUESTED BY: Sheriff Harder  
TERM: 4/1/12-3/31/13 COST: NTE \$18,993.00  
CA 12-612  
BUDGET LINE: 23020403.1011.6002709.2310096.
  
12. VENDOR: Ber-National Controls, Inc.  
DESCRIPTION: State Contract #PT63535; Award #20191; Group #77201; Upgrade existing ViconNet Video Management Hardware/Software to the latest version.  
REQUESTED BY: Sheriff Harder  
TERM: 3/28/12-12/31/12 COST: NTE \$15,346.56  
CA 12-662  
BUDGET LINE: 94000099.6170.4660034

13. **VENDOR: Time Warner Cable**  
**DESCRIPTION: Bid #2008-015; Renewal; Cable television services.**  
**REQUESTED BY: S. Reagan, WPNH**  
**TERM: 7/1/12-6/30/13; final renewal**  
**COST: NTE \$15,060.00 @ \$1,184.73/per month plus fees; total NTE \$1,255.00/month.**  
**CA 17-385(a)**  
**BUDGET LINE: 27070104.2050.6004126**
  
14. **VENDOR: Marywood University**  
**DESCRIPTION: Dietary student internship at WPNH; renewal.**  
**REQUESTED BY: S. Reagan, WPNH**  
**TERM: 7/1/12-6/30/13** **COST: No cost to the County**  
**CA 17-484**  
**BUDGET LINE: N/A**
  
15. **VENDOR: MTJ American**  
**DESCRIPTION: Bid #2012-022; Purchase and delivery of mattresses for residents; low bidder.**  
**REQUESTED BY: S. Reagan, WPNH**  
**TERM: one time purchase** **COST: est. NTE \$15,761.00 at \$157.61/each; more could be purchased depending on funds.**  
**CA 17-554(a)**  
**BUDGET LINE: 27030204.2050.6004062**
  
16. **VENDOR: Misericordia University; Dept. Of Occupational Therapy**  
**DESCRIPTION: Health Science Student Internships; renewal.**  
**REQUESTED BY: S. Reagan, WPNH**  
**TERM: 6/1/12-5/31/13** **COST: No cost to the County.**  
**CA 17-561**  
**BUDGET LINE: N/A**
  
17. **VENDOR: Family & Children's Society of Broome County**  
**DESCRIPTION: Provide in-home Mental Health Counseling Services for the Elderly.**  
**REQUESTED BY: K. Bunnell, OFA**  
**TERM: 4/1/12-3/31/13** **COST: NTE \$12,035.00**  
**CA 292-179**  
**BUDGET LINE: 34010006.1011.6004146.3410469**
  
18. **VENDOR: Instant Whip**  
**DESCRIPTION: Bid #2010-038; Amend the purchase and delivery of milk and milk products to add the Twilight Diner at the Intermodal.**

REQUESTED BY: M. Haus, Central Foods  
TERM: 6/1/11-5/31/12 COST: no change in pricing -  
est. NTE \$180,000.00  
CA 1454  
BUDGET LINE: 02010001.2060.6004030.

19. VENDOR: Belknap Lumber Inc.  
DESCRIPTION: Bid #2012-029; Purchase of lumber and other building supplies; sole bidder.  
REQUESTED BY: H. Miller, DPW  
TERM: 4/1/12-3/31/13, two renewal options  
COST: Varies per attached spreadsheets plus at least 10% discount off items not specifically listed.  
CA 2043  
BUDGET LINE: Various.
20. VENDOR: Hoselton Chevrolet  
DESCRIPTION: State Contract #PC64892; Award #21895; Group #40410; Purchase of a 2012, 4WD, 4DR, 1500 Commercial Chevy Tahoe.  
REQUESTED BY: Sheriff Harder  
TERM: N/A COST: NTE \$27,087.05  
CA 2288-1  
BUDGET LINE: 23020403.5202.6002300
21. VENDOR: West Group  
DESCRIPTION: On-line Legal Research; renewal.  
REQUESTED BY: R. Behnke, Law Dept.  
TERM: 4/1/12-3/31/13 COST: NTE \$14,289.24 at \$1,190.77/per month.  
CA 2439  
BUDGET LINE: 11010001.1010.6004505

  
Donna Murray, Secretary  
Board of Acquisition and Contract

cc A. McLaughlin  
R. Murphy  
J. Baumgartner  
H. Miller