

BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT

SEPTEMBER 26, 2012

A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, September 26, 2012, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The minutes of this meeting are set forth below.

MEMBERS PRESENT: M. Kalka, A. Martin and D. Schofield.

ALSO PRESENT: D. Murray, C. Sullivan, Law Dept.; J. Laszewski, Purchasing; K. Apthorpe, WPNH; B. Chellis, Emergency Services; M. Jones, M. DeChiaro, Carrier Corp.

1. The Board reviewed for approval the minutes of the meeting held on September 12, 2012, as prepared and presented.

The Board will accept into the minutes, the following phone approval:

1a. ISCO Industries; CA 11-2341; NYS Contract #PC64153; Award #21142RA; Group #37700; Purchase of Snap-Tite Culvert Liners for Nowland Road Culvert Replacement; NTE \$35,371.44; \$11,790.48/each; Budget Line: 29010105.5202.6002205.2920048; Phone approval of 9/21.12; Purchasing to process.

2. **VENDOR: Ticketmaster**
DESCRIPTION: RFP #2012-067; Electronic Computerized Ticketing System; Vendor proposal chosen by the Arena Manager.
REQUESTED BY: A. Capozzi, Arena
TERM: 12/1/12-11/30/15, one three-year renewal
COST: Revenue to the County per proposal.
BAC ACTION: Approved, Law Dept. To process.
CA 8-349-1
BUDGET LINE: 39010008.Revenue.

3. **VENDOR: Toshiba Business Solutions**
DESCRIPTION: Maintenance for E-Studio 2930c Copier at the Innovation Center.
REQUESTED BY: E. Miller, Planning
TERM: 1/1/12-12/31/12 **COST: NTE \$2,199.00 plus \$.012650/B/W copies over 60,000/per year and \$.07425/color copy over 24,000/year.**
BAC ACTION: Approved, Law Dept. To process.
CA 9-251
BUDGET LINE: 37000007.1011.6004106.3710063.

4. **VENDOR: Schneider Laboratories, Inc.**
DESCRIPTION: Renewal; Laboratory analysis of lead dust wipe samples.
REQUESTED BY: C. Coddington, Health Dept.
TERM: 10/1/12-9/30/13 **COST: NTE \$6,900.00 at \$4.00/per sample; no increase.**
BAC ACTION: Approved, Law Dept. To process.
CA 10-892
BUDGET LINE: 25010004.1011.6004402.2510416.

5. **VENDOR: Toshiba Business Solutions**
DESCRIPTION: Maintenance for Toshiba E-Studio 6520CT Copier.
REQUESTED BY: T. Cooney, Health Dept.
TERM: 8/1/12-7/31/13 **COST: NTE \$3,600.96 at \$300.09/per month plus \$.0077/B/W copies over 30,000/per month and \$.0418/color copies over 1,000/per month.**
BAC ACTION: Approved, Law Dept. To process.
CA 10-931
BUDGET LINE: 25060004.1010.6004106.

6. **VENDOR: Broome County YMCA**
DESCRIPTION: Older Adult Fall Prevention Program; renewal.
REQUESTED BY: M. McFadden, Health Dept.
TERM: 9/4/12-7/31/13 **COST: NTE \$5,000.00**
CA 10-980
BUDGET LINE: 25010004.1011.6004146.2510427.

7. **VENDOR: Scranton Dunlop Inc.; d/b/a Sandone Tire & Battery**
DESCRIPTION: Renewal; Bid #2011-078; Tire Recapping.
REQUESTED BY: J. Sullivan, DPW-Highway
TERM: 10/1/12-9/30/13 **COST: Pricing in backup; 1.5% CPI increase.**

BAC ACTION: Approved, Law Dept. To process.
CA 11-878-7
BUDGET LINE: 30020105.3160.6004130.

8. VENDOR: Bothar Construction, LLC
DESCRIPTION: Bid #2012-084; Snowplowing services for various County Facilities; sole bid.
REQUESTED BY: H. Miller, DPW
TERM: 10/1/12-9/30/13 COST: NTE \$71.90/per hour/per truck;
see backup for additional rates/services.
BAC ACTION: Approved, Law Dept. To process.
CA 11-2052
BUDGET LINE: Various
9. VENDOR: Procon Contracting, LLC
DESCRIPTION: Bid #2012-048; Final payment for the Colesville Road Culvert Repair Project.
REQUESTED BY: B. Harrington, DPW
TERM: N/A COST: NTE \$40,241.20
BAC ACTION: Approved, Law Dept. To process.
CA 11-2327
BUDGET LINE: 29010105.5202.6002205.2920053.
10. VENDOR: Integrated Systems
DESCRIPTION: Video cameras and recording solutions for the Command Vehicle; to include one year license and support; NYS Contract
#PT65435, Award #20191; Group #77201.
REQUESTED BY: Sheriff Harder
TERM: one year from purchase
COST: NTE \$14,430.00
BAC ACTION: Approved, Law Dept. To process.
CA 12-674
BUDGET LINE: 23020403.1011.6002708.2310107.
11. VENDOR: Plastisol Composites, LLC
DESCRIPTION: Installation of Pneumatic Mast Assembly on Command Vehicle; single source.
REQUESTED BY: Sheriff Harder
TERM: NTP-12/31/12 COST: NTE \$9,789.00
BAC ACTION: Approved, Law Dept. To process.
CA 12-675

BUDGET LINE: 23020403.1011.6002708.2310107.

12. **VENDOR: Our Lady of Lourdes Memorial Hospital, Inc.**
DESCRIPTION: Use of autopsy rooms.
REQUESTED BY: M. Allen, Law Dept.
TERM: 1/1/13-12/31/13 **COST: NTE \$400.00/per autopsy;**
no change.
BAC ACTION: Approved, Law Dept. To process.
CA 477(a)
BUDGET LINE: 03000001.1010.6004406.
13. **VENDOR: Southworth-Milton Inc.**
DESCRIPTION: Service and OEM repair of Caterpillar equipment;
renewal; single source.
REQUESTED BY: K. Hall, Landfill
TERM: 10/1/12-9/30/13 **COST: NTE \$14,999.00 at**
\$108.00/per hour labor rate and \$81.00/per hour travel
plus \$3.00/mile; overtime rates in backup.
BAC ACTION: Approved, Law Dept. To process.
CA 1732-475(B)
BUDGET LINE: 38040007.2020.6004130.
14. **VENDOR: Tracey Road Equipment**
DESCRIPTION: Service and repair of Hyundai, Moxy and Freightliner
equipment; renewal; single source on file.
REQUESTED BY: K. Hall, Landfill
TERM: 10/1/12-9/30/13 **COST: NTE \$14,999.00 at \$97.00/per**
hour labor rate.
BAC ACTION: Approved, Law Dept. To process.
CA 1732-539
BUDGET LINE: 38040007.2020.6004130.
15. **VENDOR: Oliver Packaging Equipment Solutions**
DESCRIPTION: Bid #2011-064; Renewal; Purchase of two and three
compartment tray and continued free use of heat sealing machine;
previously held over at BAC 8/22/12.
REQUESTED BY: M. Haus, Central Foods
TERM: 9/1/12-8/31/13 **COST: est. NTE \$26,000.00 at**
\$.2212/tray - includes 2.3% CPI increase.
BAC ACTION: Approved, Purchasing Dept. To process.
CA 1748-65
BUDGET LINE: 02010001.2060.6004031.

16. VENDOR: HydroAcoustics Inc.
DESCRIPTION: Purchase of a remote operated vehicle for underwater use; one time purchase; single source; previously held over from BAC on 8/22/12 and 9/12/12; Emergency Services looking into the cost of an extended three-year maintenance. Two year warranty included in purchase. (Homeland Security Grant).
REQUESTED BY: B. Chellis, Emergency Services
TERM: N/A COST: NTE \$44,390.00 purchase and two year warranty only. Three year maintenance was an additional \$5,000.00).
BAC ACTION: Approved, Purchasing Dept. To process.
Aaron Martin voted NO.
CA 2734
BUDGET LINE: 20010003.1011.6002709.2010016.
17. VENDOR: F. S. Lopke Contracting, Inc.
DESCRIPTION: Bid #2012-085; Purchase of screened sand for runways; sole bidder.
REQUESTED BY: D. Hickling, Aviation
TERM: 11/1/12-10/31/13, four optional one-year renewals.
COST: NTE \$14.85/per ton delivered.
BAC ACTION: Approved, Purchasing Dept. To process.
CA 1-396-5
BUDGET LINE: 28070005.2010.6004005.
18. VENDOR: United Rotary Brush Corporation
DESCRIPTION: Bid #2012-086; Purchase of rotary broom wafers; low bidder.
REQUESTED BY: D. Hickling, Aviation
TERM: 11/1/12-10/31/13, three one year renewals
COST: NTE \$728.00/per set poly, \$1,194.44/per set wire
BAC ACTION: Approved, Purchasing Dept. To process.
CA 1-864
BUDGET LINE: 28070005.2010.6004005.
19. VENDOR: Burr Truck & Trailer Sales, Inc.
DESCRIPTION: Purchase of OEM Volvo and Autocar truck parts; sole distributor for Broome County; single source.
REQUESTED BY: J. Sullivan, DPW-Highway
TERM: 10/1/12-9/30/13
COST: est. NTE \$75,000.00
BAC ACTION: Approved, Purchasing Dept. To process.
CA 11-1202

BUDGET LINE: 30020105.3160.6004040.

20. VENDOR: Stadium International Trucks
DESCRIPTION: Purchase of OEM International Truck Parts; sole distributor for Broome County.
REQUESTED BY: J. Sullivan, DPW-Highway
TERM: 10/1/12-9/30/13
COST: est. NTE \$75,000.00
BAC ACTION: Approved, Purchasing Dept. To process.
CA 11-1975
BUDGET LINE: 30020105.3160.6004040.
21. VENDOR: Monroe Tractor
DESCRIPTION: Purchase of OEM Case Equipment Parts; sole distributor for Broome County; single source.
REQUESTED BY: J. Sullivan, DPW-Highway
TERM: 10/1/12-9/30/13
COST: est. NTE \$75,000.00
BAC ACTION: Approved, Purchasing Dept. To process.
CA 11-2211
BUDGET LINE: 30020105.3160.6004040.
22. VENDOR: Global Tel*Link Corp.
DESCRIPTION: Renewal; Inmate collect only phone calls.
REQUESTED BY: Sheriff Harder
TERM: 1/1/13-12/31/13
COST: No cost to the County - Inmate Revenue
BAC ACTION: Approved, Law Dept. To process.
CA 12-579
BUDGET LINE: 94000099.6170.4660034.
23. VENDOR: Kurt Apthorpe, MBA, CNHA
DESCRIPTION: Fiscal consulting services in the absence of the Deputy Administrator of Fiscal Services.
REQUESTED BY: R. Henry, WPNH
TERM: 10/1/12-11/2/12
COST: NTE \$12,000.00 at \$90.00/per hour.
BAC ACTION: Approved, Law Dept. To process.
CA 17-597-1
BUDGET LINE: 27010304.2050.6004504.
24. VENDOR: Sole Bidder
DESCRIPTION: Bid #2012-083; Reject sole bid for the maintenance

and service of air-conditioning equipment; pricing was over budget; re-bid.

REQUESTED BY: H. Miller, DPW

TERM: N/A

COST: N/A

BAC ACTION: The Board HELD OVER. Mike Jones and Mike DeChiaro from Carrier Corporation were present at the meeting and spoke on behalf of their bid they submitted to the County which was bid two ways with the full maintenance and the lower level coverage.

The Board will discuss further this issue with Harry Miller in DPW regarding the bid submitted and the issue of re-bidding. CA 11-Misc.

BUDGET LINE: N/A

25. **VENDOR: Sole Bidder**

DESCRIPTION: Bid #2012-082; Reject sole proposal for pharmacy consultant; Proposed rate was too high; will re-advertise.

REQUESTED BY: R. Henry, WPNH

TERM: N/A

COST: N/A

BAC ACTION: Approved, Purchasing Dept. To process.

CA 17-Misc.

BUDGET LINE: N/A

SUPPLEMENTAL ITEMS:

26. **VENDOR: Becky Stuart**

DESCRIPTION: Provide MSW Level Consulting in the absence of a director of Social Services Position.

REQUESTED BY: K. Apthorpe, WPNH

TERM: 10/10/12-12/31/12

COST: NTE \$5,000.00 (6 hours a week at \$40.00/per hour)

BAC ACTION: Approved, Law Dept. To process.

CA 17-592

BUDGET LINE: 27070304.2050.6004255.

There being no further business at hand, the meeting was adjourned at 11:30 a.m.

Donna Murray, Secretary

and service of air-conditioning equipment; pricing was over budget; re-bid.

REQUESTED BY: H. Miller, DPW

TERM: N/A

COST: N/A

BAC ACTION: The Board HELD OVER. Mike Jones and Mike DeChiaro from Carrier Corporation were present at the meeting and spoke on behalf of their bid they submitted to the County which was bid two ways with the full maintenance and the lower level coverage.

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BUDGET LINE: N/A

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DESCRIPTION: Bid #2012-082; Reject sole proposal for pharmacy consultant; Proposed rate was too high; will re-advertise.

REQUESTED BY: R. Henry, WPNH

TERM: N/A

COST: N/A

BAC ACTION: Approved, Purchasing Dept. To process.

CA 17-Misc.

BUDGET LINE: N/A

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DESCRIPTION: Provide MSW Level Consulting in the absence of a director of Social Services Position.

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TERM: 10/10/12-12/31/12

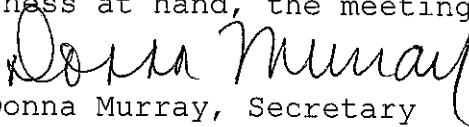
COST: NTE \$5,000.00 (6 hours a week at \$40.00/per hour)

BAC ACTION: Approved, Law Dept. To process.

CA 17-592

BUDGET LINE: 27070304.2050.6004255.

There being no further business at hand, the meeting was adjourned at 11:30 a.m.


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