

Office of the Broome County Executive

Patrick J. Brennan, County Executive

Michael G. Lynch
Deputy County Executive



Beth A. Roberts
Deputy County Executive

December 23, 2011

Mr. Patrick Brennan
County Executive

Mr. Jerry Marinich
County Legislature Chairman

Mr. Michael Lynch
DPW Commissioner
Deputy County Executive

Ms. Jan Laszewski
Purchasing

Ms. Marie Kalka
Director - Office of Management & Budget
Chairwomen - BAC

A meeting of the Broome County Board of Acquisition and Contract has been scheduled for THURSDAY, December 29, 2011, at 11:00 a.m., to be held in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The agenda for this meeting is set forth below.

1. The Board will review for approval the minutes of the meeting held on December 14, 2011, as prepared and presented.

The Board will accept into the minutes, the following phone approval:

1a. New World Systems; CA 1236-179; B. Chellis, Emergency Services; Purchase of additional licenses for the mobile message switch and related software; purchase only; NTE \$214,100.00; Phone approval of 12/22/11; Budget Line: 20010003.5202.6002706.2020005.

2. **VENDOR: Various EMS Instructors**
DESCRIPTION: EMS Instructors
REQUESTED BY: B. Chellis, Emergency Services
TERM: 1/1/12-6/30/12 **COST: per rates in backup.**
CA 10-220
BUDGET LINE: 20040003.1010.6004570.

3. **VENDOR: Verizon Enterprise Solutions**
DESCRIPTION: State Contract #PS63766; Award #20268; Group #77017; Amend contract for the Intellipath Digital Centrx Service to extend the term and increase the cost.
REQUESTED BY: K. McKinney, Info Tech
TERM: 12/1/10-2/29/12; extend 60 days
COST: increase of \$59,999.68; new NTE \$388,648.00
CA 11-866-9
BUDGET LINE: 10030001.1010.6004102.

4. **VENDOR: United Uniform Co., Inc.**
DESCRIPTION: Bid #2011-101; Low bidder; Purchase of footwear for the Sheriff officers
REQUESTED BY: Sheriff Harder
TERM: 1/1/12-12/31/12 **COST: Est. NTE \$17,000.00 per pricing in backup.**
CA 12-546(a)
BUDGET LINE: 23020403.1010.6004044.

5. **VENDOR: Various Vendors**
DESCRIPTION: Bid #2010-105; Renewal; Purchase of bus replacement parts.
REQUESTED BY: D. Ewing, Transit
TERM: 11/23/11-11/22/12 **COST: various discounts per backup; no change in cost per Transit.**
CA 14-445
BUDGET LINE: 31010105.2040.6004040.

6. **VENDOR: Retired & Senior Volunteer Program (RSVP)**
DESCRIPTION: Transportation Services for clients of YesterYears Adult Day Care Center; renewal; single source.
REQUESTED BY: T. Eaton, OFA
TERM: 1/1/12-12/31/12 **COST: NTE \$10,580.00**
CA 292-352
BUDGET LINE: 34010006.1011.6004138.3410459.

7. **VENDOR: SEPP Management Company, Inc.**
DESCRIPTION: Indoor cleaning services for the Northern Broome Senior Center; low quote.
REQUESTED BY: T. Eaton, OFA
TERM: 1/1/12-12/31/12 **COST: NTE \$9,310.00**
CA 292-381(a)
BUDGET LINE: 34010006.1010.6004117.

8. **VENDOR: TW Telecom**
DESCRIPTION: State Contract #PS63072; Award #20268; Group #77017; Amend dedicated internet service to upgrade service and extend the term.
REQUESTED BY: K. McKinney, Info Tech
TERM: 60 months from upgrade **COST: \$1,258.40/per month.**
CA 1236-203
BUDGET LINE: 10020001.1010.6004505.

9. **VENDOR: Dell Marketing LP**
DESCRIPTION: State Contract #PT65191; Award #21961; Group #79518; Splunk license upgrade and support.
REQUESTED BY: K. McKinney, Info Tech
TERM: 1/1/12-12/31/12 **COST: NTE \$17,981.73**
CA 1236-291
BUDGET LINE: 10020001.5202.6004055.1020019.

10. **VENDOR: TW Telecom**
DESCRIPTION: State Contract #PS63072; Award #20268; Group #77017; DSS and WPNH phone service for the VOIP Project.
REQUESTED BY: K. McKinney, Info Tech
TERM: 60 months from installation
COST: NTE \$70,198.80 at \$1,169.98/per month.
CA 1236-320-1
BUDGET LINE: 10030001.1010.6004101.

11. **VENDOR: The Training Consortium**
DESCRIPTION: Training for the Datacom and Telecom staff; single source.
REQUESTED BY: K. McKinney, Info Tech
TERM: 12/28/11-12/31/12 **COST: NTE \$8,670.00**
CA 1236-352
BUDGET LINE: 10030001.1010.6004162.

12. **VENDOR: Integration Partners**
DESCRIPTION: State Contract #PT64524; Award #21350; Group #77018; Licenses and support for AVAYA Identity engines.
REQUESTED BY: K. McKinney, Info Tech
TERM: one year from purchase **COST: NTE \$49,716.16**
CA 1236-353
BUDGET LINE: 10010001.1010.6004055.

13. **VENDOR: CDW-G**

DESCRIPTION: State Contract #PT61263; Award #NEG-18158; Group #76086; Purchase of branch repeater with support.
REQUESTED BY: K. McKinney, Info Tech
TERM: 3 years from purchase
COST: NTE \$9,582.32
CA 1236-354
BUDGET LINE: 10010001.1010.6002503.

14. VENDOR: Broome County Central Foods
DESCRIPTION: Preparation and delivery of meals for home delivery and senior center meal programs.
REQUESTED BY: T. Eaton, OFA
TERM: 1/1/12-12/31/12 COST: NTE \$1,291,168.00
CA 1708
BUDGET LINE: 34010006.1011.6004625.
15. VENDOR: Rochester Scale Works
DESCRIPTION: Service and calibration of truck scales.
REQUESTED BY: D. Schofield, Solid Waste
TERM: 1/1/12-12/31/12 COST: NTE \$12,200.00 per rates in backup.
CA 1732-480
BUDGET LINE: 38040007.2020.6004112
16. VENDOR: Bricco Plumbing & HVAC, Inc.
DESCRIPTION: Low Bidder; Bid #2011-100; Cleaning and television inspection program for the leachate collection and conveyance system.
REQUESTED BY: B. Donnelly, Solid Waste
TERM: 1/1/12-12/31/12 COST: Est. NTE \$60,000.00 per rates in backup.
CA 1732-560
BUDGET LINE: 38040007.2020.6004146.
17. VENDOR: Southern Tier Independence Center
DESCRIPTION: Interpreter and sign language interpreting services.
REQUESTED BY: L. Wilmot, Probation
TERM: 1/1/12-12/31/12 COST: per rates in backup
CA 2605
BUDGET LINE: 21010003.1010.6004573
18. VENDOR: Presentation Concepts Corp.
DESCRIPTION: Rental of Polycam remote camera for remote

broadcasting during the flood.

REQUESTED BY: B. Chellis, Emergency Services

TERM: 9/10/11-10/24/11 COST: NTE \$1,800.00

CA 2615(a)

BUDGET LINE: 20010003.5202.6004190.4520002.

19. **VENDOR: Usherwood Office Technology**
DESCRIPTION: Bid #2011-096; Maintenance for the County-owned Canon Copiers; low bidder.
REQUESTED BY: J. Laszewski, Purchasing
TERM: 1/1/12-12/31/12 COST: Varies per spreadsheets, plus \$125.00/per hour and 25% discount on parts for copiers not listed.
CA 2664
BUDGET LINE: Various
20. **VENDOR: New York State Catholic Health Plan, Inc.;**
d/b/a Fidelis Care New York
DESCRIPTION: Casa to provide nursing assessment visits for Medicaid only personal care aide clients.
REQUESTED BY: B. Travis, CASA
TERM: 2/1/12-ongoing COST: Revenue of \$130.00/per nursing assessment
CA 2712
BUDGET LINE: 32010006.1010.5000215.
21. **VENDOR: McFarland Johnson Inc.**
DESCRIPTION: Release of retainage for engineering services for the Airport Security Enhancement Project.
REQUESTED BY: D. Hickling, Aviation
TERM: n/a COST: NTE \$2,300.00
CA 1-1163
BUDGET LINE: 28010005.5203.6002102.2830034.
22. **VENDOR: JMT Logistics**
DESCRIPTION: Bid #2010-076; Release of retainage and final payment for the Airport Security Enhancements Project.
REQUESTED BY: D. Hickling, Aviation
TERM: n/a COST: NTE \$13,357.75
CA 1-1175
BUDGET LINE: 28010005.5203.6002102.2830034.
23. **VENDOR: Stanley Convergent Security Systems**

DESCRIPTION: **System support and software for access data; sole source; renewal.**

REQUESTED BY: **J. Dadamio, DPW Security**

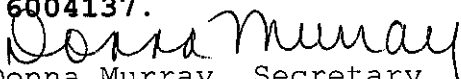
TERM: **10/1/11-9/30/12**

COST: **NTE \$8,825.50**

CA 11-1835

BUDGET LINE: 22000203.1010.6004055

24. **VENDOR: Emergency Services Marketing Corp, Inc.**
DESCRIPTION: Amend sole source contract for Emergency Responder Notification System to extend the term and increase the cost.
REQUESTED BY: B. Chellis, Emergency Services
TERM: 1/1/09-6/30/14, extend 30 months **COST: additional \$64,000.00; amended NTE \$134,000.00.**
CA 2630
BUDGET LINE: 20010003.1011.6002709.2010019.
25. **VENDOR: Geogis Supply Chain Optimization - Asset Recovery Center**
DESCRIPTION: Transportation and Recycling of End of Life Electronics from the Hazardous Waste Facility; high quote for revenue.
REQUESTED BY: B. Donnelly, Landfill
TERM: 1/1/12-12/31/12, one renewal option
COST: est. revenue \$20,000.00 at \$240.00/per ton
CA 1732-493-2
BUDGET LINE: 38050007.2020.5000431
26. **VENDOR: WBNG-TV**
DESCRIPTION: Television Advertising for the Cancer Services Program.
REQUESTED BY: C. Abbott, Health Dept.
TERM: 1/2/12-3/31/12 **COST: NTE \$8,000.00**
CA 10-757(a)
BUDGET LINE: 25010004.1011.6004137.


Donna Murray, Secretary
Board of Acquisition and Contract

cc A. McLaughlin
R. Murphy
J. Baumgartner
H. Miller