

BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT  
October 10, 2018

---

A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, October 10, 2018, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The minutes for this meeting are set forth below.

MEMBERS PRESENT: K. McManus, L. Boulton, R. O'Donnell

ALSO PRESENT: A. Suer, Law Dept.; C. Secor, Purchasing Dept.; S. Arnold, WPRNC; C. Marion, Arena; K. Andrews, J. Dutcher, Information Technology; D. Hickling, Aviation; G. Kilmer, Transit; B. Gowe, DPW; M. Ponticiello, Emergency Services

1. The Board reviewed and approved the minutes of the meeting held on September 26, 2018, as prepared and presented.
  
2. **VENDOR:** Greater Binghamton Chamber of Commerce  
**DESCRIPTION:** Reimbursement for travel related expenses to airline development meetings  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** 9/26/18-12/31/18  
**COST:** NTE \$3,025.00  
**BAC ACTION:** **Approved, Law Dept. to process CA 1-Misc.**  
**BUDGET LINE:** **28010005.2010.6004161**
  
3. **VENDOR:** Imperatives, Inc.  
**DESCRIPTION:** Bid #2018-059 - Furnish & installation of an electronic sign at the Forum Theatre  
**REQUESTED BY:** C. Marion, Forum  
**TERM:** One-time purchase  
**COST:** NTE \$54,936.00  
**BAC ACTION:** **Approved, Law Dept. to process CA 8-723**  
**BUDGET LINE:** **42010008.5202.6002102.4220009**

4. **VENDOR:** Cappellino Chevrolet  
**DESCRIPTION:** State Contract #PC66898, Group #40451, Award #22898, Mini Bid #18090024 - Purchase of two (2) Chevrolet Express 15 passenger vans for inmate transport  
**REQUESTED BY:** D. Harder, Sheriff's Office  
**TERM:** One-time purchase  
**COST:** NTE \$58,718.30 (paid from inmate commissary funds)  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 11-2376**  
**BUDGET LINE:** N/A
  
5. **VENDOR:** Crash Data Group, Inc.  
**DESCRIPTION:** Purchase of Bosch Crash Data Retrieval (CDR) unit for various vehicle manufacturers with one-year software support  
**REQUESTED BY:** D. Harder, Sheriff's Office  
**TERM:** One-time purchase  
**COST:** NTE \$22,175.00 (paid from inmate phone trust)  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 12-715**  
**BUDGET LINE:** **94000099.6170.4660034**
  
6. **VENDOR:** Gillig  
**DESCRIPTION:** State Contract #E194-7558 - Purchase of three (3) forty-foot hybrid diesel coach buses from VA State Contract  
**REQUESTED BY:** G. Kilmer, Transit  
**TERM:** 1/1/18-12/31/19  
**COST:** NTE \$2,400,000.00  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 14-510C**  
**BUDGET LINE:** **31010105.2042.6002208.3120028**
  
7. **VENDOR:** Healthpro Management Services, LLC  
**DESCRIPTION:** Administrative Consulting services in preparation for upcoming changes in reimbursement regulations  
**REQUESTED BY:** S. Arnold, S. Jerzak, Willow Point  
**TERM:** 10/1/18-9/30/19  
**COST:** NTE \$14,500.00  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 17-601**  
**BUDGET LINE:** **27010304.2050.6004255**

8.     VENDOR: REL Design Group, Inc.  
DESCRIPTION: Bid #2018-070 - Purchase and installation of shades in resident's rooms  
REQUESTED BY: R. LaClair, Willow Point  
TERM: 10/10/18-12/31/18  
COST: NTE \$19,891.00  
**BAC ACTION: Approved, Law Dept. to process  
CA 17-667  
BUDGET LINE: 27030404.2052.6002102.2720044**
  
9.     VENDOR: Upstate Office Furniture  
DESCRIPTION: Bid #2018-069 - Purchase of 50-100 privacy curtains for resident's rooms  
REQUESTED BY: R. LaClair, Willow Point  
TERM: 10/10/18-12/31/19  
COST: NTE \$59,500.00 @ \$595.00/curtain  
**BAC ACTION: Approved, Purchasing Dept. to process  
CA 17-668  
BUDGET LINE: 27030404.1010.6002102.2720044**
  
10.    VENDOR: Priority Dispatch  
DESCRIPTION: Amendment to extend contract period 2018  
REQUESTED BY: M. Ponticiello, Emergency Services  
TERM: 11/1/17-12/31/18 (additional 2 months)  
COST: NTE \$11,069.00 - No change  
**BAC ACTION: Approved, Law Dept. to process  
CA 1236-99a  
BUDGET LINE: 20030003.1010.6004138**
  
11.    VENDOR: SHI International Corp.  
DESCRIPTION: State Contract #PD67647, Group #73600, Award #22876 - Renewal of Track-It Software Support  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 1/1/19-12/31/19  
COST: NTE \$8,963.10  
**BAC ACTION: Approved, Purchasing Dept. to process  
CA 1236-256  
BUDGET LINE: 10020001.1010.6004192**
  
12.    VENDOR: Netsmart Technologies  
DESCRIPTION: Renewal of Patient Management System software maintenance & support  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 1/1/19-12/31/19

COST: NTE \$35,953.50

**BAC ACTION: Approved, Law Dept. to process**

**CA 1236-263**

**BUDGET LINE: 10020001.1010.6004192**

13. **VENDOR:** SHI International  
**DESCRIPTION:** State Contract #PD67647, Group #73600, Award #22876 - Confluence software license, maintenance and support  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** 12/27/18-12/27/19  
**COST:** NTE \$20,412.65  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-278**  
**BUDGET LINE: 10020001.1010.6004192**
14. **VENDOR:** Oracle  
**DESCRIPTION:** State Contract #PM20940, Group #73600, Award #22802 - Renewal of hardware maintenance & support of the Oracle database appliance for PeopleSoft  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** 1/1/19-12/31/19  
**COST:** NTE \$6,018.44  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-367**  
**BUDGET LINE: 10020001.1010.6004193**
15. **VENDOR:** Sirius Computer Solutions, Inc.  
**DESCRIPTION:** State Contract #PM20800, Group #73600, Award #22802 - Purchase Catalyst stackable switching platform w/ 3-year license  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** Three (3) year license from date of purchase  
**COST:** NTE \$13,496.22  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-448**  
**BUDGET LINE: 35010006.1011.6004056.3510368**

There being no further business at hand, the meeting was adjourned at 11:10 a.m.

**NEXT MEETING:** October 24, 2018



Ann Marie Suer, Secretary  
Board of Acquisition and Contract