

BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT  
February 14, 2018

---

A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, February 14, 2018, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The minutes for this meeting are set forth below.

MEMBERS PRESENT: K. McManus, L. Boulton, R. O'Donnell

ALSO PRESENT: A. Suer, Law Dept.; T. West, Purchasing Dept.; D. Harder, R. Holdrege, Sheriff's Office; J. Buckler, Emergency Services; S. Mastin, H. Miller, DPW; J. Gerchman, WPRNC; P. Memos, District Attorney's Office; K. White, DSS; M. Heefner, Aviation, D. O'Keefe, Information Technology; G. Kilmer, Transit; J. Bertoni, Legislature; D. Smith, Solid Waste; C. Dziedzic, BC Clerk; C. Marion, STOP-DWI/Arena; B. Vojtisek, V. DeRoose, Veterans Services Agency; S. Kane, OMB

1. The Board reviewed and approved the minutes of the meeting held on January 24, 2018, as prepared and presented.
  
2. **VENDOR:** Greater Binghamton Chamber of Commerce  
**DESCRIPTION:** Reimburse Chamber of Commerce for travel expenses  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** One-time reimbursement  
**COST:** NTE \$647.91  
**BAC ACTION:** **Held over per the rules**  
**CA 1-Misc.**  
**BUDGET LINE:** **94000099.6170.4660022**
  
3. **VENDOR:** Boland's Excavating and Top Soil, Inc.  
**DESCRIPTION:** Bid #2017-074 - Change Order #1 - Project cost reductions, release of retainage and final payment on North Apron Glycol Tank Connection to Sanitary Sewer System Collection Project at Greater Binghamton Airport  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** No change  
**COST:** NEW NTE \$86,821.50 - reduction of \$3,153.50 / Retainage payment of \$9,425.55  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 1-2285**  
**BUDGET LINE:** **28010005.2012.6002207.2820064**

4. **VENDOR:** Canadian Harvard Aerobatic Team  
**DESCRIPTION:** Airshow performance for the 2018 Greater Binghamton Airshow  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** 6/18/18-6/24/18  
**COST:** NTE \$11,500.00  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 1-2292**  
**BUDGET LINE:** 94000099.6170.4660022
  
5. **VENDOR:** Vampire Aviation  
**DESCRIPTION:** Airshow performance for the 2018 Greater Binghamton Airshow  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** 6/18/18-6/24/18  
**COST:** NTE \$7,995.00  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 1-2293**  
**BUDGET LINE:** 94000099.6170.4660022
  
6. **VENDOR:** Townsquare Media  
**DESCRIPTION:** Radio and internet advertising for STOP-DWI events and programs  
**REQUESTED BY:** C. Marion, M. Dickerson, STOP-DWI  
**TERM:** 1/1/18-12/31/18  
**COST:** NTE \$8,341.00  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 6-55**  
**BUDGET LINE:** 24000003.1010.6004137
  
7. **VENDOR:** Quincify  
**DESCRIPTION:** Digital media advertising/marketing plan focusing on drug impaired driving  
**REQUESTED BY:** C. Marion, M. Dickerson, STOP-DWI  
**TERM:** 1/1/18-12/31/18  
**COST:** NTE \$13,250.00  
**BAC ACTION:** Approved, Law Dept. to process  
**CA 6-98**  
**BUDGET LINE:** 24000003.1010.6004137
  
8. **VENDOR:** Various  
**DESCRIPTION:** Bid #2018-001 - Purchase of pesticides, plant growth regulators and grass seed for the En-Joie Golf Course  
**REQUESTED BY:** L. Boulton, A. Chapman, En-Joie  
**TERM:** 2/14/18-12/31/18  
**COST:** Various per attached spreadsheet

**BAC ACTION: Approved, Purchasing Dept. to process  
CA 8-593  
BUDGET LINE: 43010008.3140.6004023**

9. **VENDOR:** Simplex Grinnell  
**DESCRIPTION:** State Contract #PT63104, Award #20191, Group #77201 - furnish and install 14 carbon monoxide detectors throughout the Arena  
**REQUESTED BY:** C. Marion, Arena  
**TERM:** One-time purchase  
**COST:** NTE \$7,625.00  
**BAC ACTION: Approved, Law Dept. to process  
CA 8-716  
BUDGET LINE: 39010008.5202.6002102.3920020**

10. **VENDOR:** Big R&J Exterminating, Inc.  
**DESCRIPTION:** Bid #2017-Renewal - Pest control services at various county facilities  
**REQUESTED BY:** H. Miller, DPW  
**TERM:** 4/1/18-3/31/19 - Two (2) optional one-year renewals remain through 3/31/21  
**COST:** Rates per attached  
**BAC ACTION: Approved, Law Dept. to process  
CA 11-1059-5  
BUDGET LINE: Various**

11. **VENDOR:** Taylor Garbage Service  
**DESCRIPTION:** Bid #2015-070 - Amend contract to add Saturday collection of two six-yard garbage dumpsters on Public Safety Facility  
**REQUESTED BY:** L. Boulton, D. Smith, DPW/Solid Waste  
**TERM:** 9/1/17-8/31/18 - Two (2) optional one-year renewals through 8/31/20  
**COST:** Per attached rates - Increase of \$150.00/month  
**BAC ACTION: Approved, Law Dept. to process  
CA 11-1728  
BUDGET LINE: Various**

**ITEM #12 PULLED FROM AGENDA BY H. MILLER**

12. **VENDOR:** Schindler Elevator Corp.  
**DESCRIPTION:** Bid #2016-007 - Renewal - Maintenance and service of traction and hydraulic elevators for various Broome County facilities  
**REQUESTED BY:** H. Miller, DPW  
**TERM:** 3/1/18-2/28/19 - One (1) optional one-year renewal through 2/29/20  
**COST:** Per attached rates  
**CA 11-2019  
BUDGET LINE: Various**

13. **VENDOR:** Cappellino Chevrolet  
**DESCRIPTION:** State Contract #PC66898, Award #22898, Group #40451 - Purchase of two (2) new and unused 2018 Chevy Tahoe's  
**REQUESTED BY:** M. Ponticiello, N. Desko, Emergency Services  
**TERM:** One-time purchase - EST. 180 days after purchase order  
**COST:** NTE \$73,130.44 @ \$36,565.22/each  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 11-2376**  
**BUDGET LINE:** 20010003/09000001.5202/2072.6002304/6002300.2020017/0920015
  
14. **VENDOR:** Joe Basil Chevrolet  
**DESCRIPTION:** State Contract #PC66681, Award #22898, Group #40451 - Purchase of one (1) 2018 Chevrolet Equinox for Special Investigations Unit  
**REQUESTED BY:** D. Harder, R. Holdrege, Sheriff's Office  
**TERM:** One-time purchase - EST 90-180 days after purchase order  
**COST:** NTE \$21,799.59  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 11-2376**  
**BUDGET LINE:** 23020403.5202.6002300.2320023
  
15. **VENDOR:** Joe Basil Chevrolet  
**DESCRIPTION:** State Contract #PC66681, Award #22898, Group #40451 - Purchase of one (1) 2018 Chevrolet Malibu for the Civil Office  
**REQUESTED BY:** D. Harder, R. Holdrege, Sheriff's Office  
**TERM:** One-time purchase - EST 90-180 days after purchase order  
**COST:** NTE \$16,981.98  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 11-2376**  
**BUDGET LINE:** 23020403.5202.6002300.2320023
  
16. **VENDOR:** NYE Automotive Group  
**DESCRIPTION:** State Contract PC67318, Award #22898, Group #40451 - Purchase of one (1) 2018 Ford Escape for Special Investigations Unit  
**REQUESTED BY:** D. Harder, R. Holdrege, Sheriff's Office  
**TERM:** One-time purchase - EST 90-180 days after purchase order  
**COST:** NTE \$22,536.08  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 11-2376**  
**BUDGET LINE:** 23020403.5202.6002300.2320023

17. VENDOR: VanBortel Ford  
DESCRIPTION: State Contract #PC66681, Award #22898, Group #40451 - Purchase of three (3) 2018 Ford Explorer police interceptors for Highway Patrol  
REQUESTED BY: D. Harder, R. Holdrege, Sheriff's Office  
TERM: One-time purchase - EST 90-180 days after purchase order  
COST: NTE \$84,858.75 @ \$28,286.25/each  
**BAC ACTION: Approved, Purchasing Dept. to process  
CA 11-2376  
BUDGET LINE: 23020403.5202.6002300.2320023**
18. VENDOR: Cappellino Chevrolet  
DESCRIPTION: State Contract #PC66681, Award #22898, Group #40451 - Purchase of one (1) 2018 Chevrolet Tahoe for Warrants Officers  
REQUESTED BY: D. Harder, R. Holdrege, Sheriff's Office  
TERM: One-time purchase - EST 90-180 days after purchase order  
COST: NTE \$34,885.14  
**BAC ACTION: Approved, Purchasing Dept. to process  
CA 11-2376  
BUDGET LINE: 23020403.5202.6002300.2320023**
19. VENDOR: A. W. Farrell & Son, Inc.  
DESCRIPTION: Bid #2017-071 - Change Order #1 - No cost time extension for Willow Point North Section Roof Replacement  
REQUESTED BY: L. Boulton, S. Mastin, DPW  
TERM: NTP through 6/29/18 - additional 71 days added  
COST: No change  
**BAC ACTION: Approved, Law Dept. to process  
CA 11-2479  
BUDGET LINE: 27030404/27030404/15020101. 2052/2052/5202. 6002102.  
2720033 /2720039/1520072**
20. VENDOR: Food Bank of the Southern Tier  
DESCRIPTION: Payment of \$10,000.00 to support the operation of community food banks and local food distribution  
REQUESTED BY: K. White, R. Peterson, DSS  
TERM: 1/1/18-12/31/18  
COST: NTE \$10,000.00  
**BAC ACTION: Approved, DSS Legal Dept. to process  
CA 13-529  
BUDGET LINE: 35020006.1010.6004573**

21. **VENDOR:** Seon  
**DESCRIPTION:** Purchase of OEM parts/systems for Transit Department's Seon Bus Camera System - Sole Source  
**REQUESTED BY:** G. Kilmer, B. Keefer, M. Craig, Transit  
**TERM:** 3/1/17-2/28/18  
**COST:** NTE \$75,000.00  
**BAC ACTION:** **Approved, Purchasing Dept. to process CA 14-523a**  
**BUDGET LINE:** 31010105.2040.6004130
22. **VENDOR:** Goodrich Auto Works, LLC  
**DESCRIPTION:** Repair or replace roof of 2009 Eldorado Aero Elite bus #424  
**REQUESTED BY:** G. Kilmer, B. Keefer, M. Craig, Transit  
**TERM:** 2/14/18-12/31/18  
**COST:** NTE \$8,619.19  
**BAC ACTION:** **Approved, Law Dept. to process CA 14-536**  
**BUDGET LINE:** 31010105.2040.6004130
23. **VENDOR:** CHE Senior Psychological Services, PC  
**DESCRIPTION:** Psychological and social/mental health services for residents  
**REQUESTED BY:** R. LaClair, S. Jerzak, WPRNC  
**TERM:** 2/1/18-1/31/19  
**COST:** No cost to County  
**BAC ACTION:** **Approved, Law Dept. to process CA 17-489**  
**BUDGET LINE:** N/A
24. **VENDOR:** UHS Home Care / Professional Home Care  
**DESCRIPTION:** Oxygen therapy services and equipment rental agreement  
**REQUESTED BY:** R. LaClair, S. Jerzak, WPRNC  
**TERM:** 1/1/18-12/31/18  
**COST:** NTE \$14,999.00  
**BAC ACTION:** **Approved, Law Dept. to process CA 17-641**  
**BUDGET LINE:** 27060104.2050.6004191/6004062
25. **VENDOR:** Sirius Computer Solutions  
**DESCRIPTION:** GSA # GS-35F-0422L - Refreshing existing Netscaler Environment in both primary and secondary data centers  
**REQUESTED BY:** K. Andrews, C. Irvine, Information Technology  
**TERM:** One-time purchase - EST 30 days after purchase order  
**COST:** NTE \$19,809.92

**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-448**  
**BUDGET LINE: 10020001.5202.6004505.1020019**

26. **VENDOR: AT&T Mobility**  
**DESCRIPTION: State Contract #PS63306, Award #20268, Group #77017 - Amend contract to add one additional wireless phone line**  
**REQUESTED BY: K. Andrews, C. Irvine, Information Technology**  
**TERM: 2/1/17-1/31/22**  
**COST: NEW NTE \$8,258.96 - Increase of \$2,028.96 for additional line @ \$42.27/line**  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-460**  
**BUDGET LINE: 10020001.1010.6004102**
27. **VENDOR: Double Map**  
**DESCRIPTION: Amend contract to allow for purchase of additional module, licensing and subscription**  
**REQUESTED BY: K. Andrews, C. Irvine, Information Technology**  
**TERM: 9/1/17-8/31/20**  
**COST: NEW NTE \$83,742.16 - Increase of \$11,948.10**  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-468**  
**BUDGET LINE: 31010105.2040.6004138**
28. **VENDOR: Automon, LLC**  
**DESCRIPTION: Caseload Explorer Software for management of probation cases - Sole Source**  
**REQUESTED BY: K. Andrews, C. Irvine, Information Technology**  
**TERM: Three years from date of purchase**  
**COST: NTE \$148,252.87 - \$48,206.62 due year 1, \$49,399.44 due year 2, \$50,544.81 due year 3**  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-478**  
**BUDGET LINE: 10020001.5202.6004055**
29. **VENDOR: WBNG-TV**  
**DESCRIPTION: Television and digital media commercials/advertising for various events and programs**  
**REQUESTED BY: C. Marion, M. Dickerson, STOP-DWI**  
**TERM: 1/1/18-12/31/18**  
**COST: NTE \$8,000.00**  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1458**

**BUDGET LINE: 24000003.1010.6004137**

30. **VENDOR:** ZMK Construction  
**DESCRIPTION:** Bid #2017-081 - Release of retainage, final payment on Section IV, Cell 3 / 4 Berm Reconstruction  
**REQUESTED BY:** L. Boulton, L. Haskell, DPW/SWM-Landfill  
**TERM:** No change  
**COST:** NTE \$39,450.00 - retainage  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 1732-579-1**  
**BUDGET LINE: 38010007.5205.6002206.3820055**
31. **VENDOR:** Tri County Communications  
**DESCRIPTION:** Bid #2015-011 - Renewal - Contract for catalog bid on radio communications equipment, accessories, including installation and repairs as required  
**REQUESTED BY:** M. Ponticiello, N. Desko, Emergency Services  
**TERM:** 4/1/18-3/31/19 - One optional one-year renewal through 3/31/20  
**COST:** No change to catalog discounts or hourly rates  
**BAC ACTION:** **Approved, Purchasing Dept. to process**  
**CA 2362**  
**BUDGET LINE: Various**
32. **VENDOR:** Five Star Services  
**DESCRIPTION:** Bid #2018-003 - Supply of vending products and services to various Broome County locations  
**REQUESTED BY:** T. West, C. Ellsworth, Purchasing Dept.  
**TERM:** 3/1/18-2/28/19 - Four (4) optional one-year renewals through 2/28/23  
**COST:** Revenue to County - 30% commission on all sales  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 2559-3**  
**BUDGET LINE: N/A**
33. **VENDOR:** Toshiba Business Solutions  
**DESCRIPTION:** Lease of three (3) Toshiba MFP copiers at various locations in dept.  
**REQUESTED BY:** S. Cornwell, P. Memos, District Attorney's Office  
**TERM:** 6/1/18-5/31/23  
**COST:** NTE \$26,250.00 @ \$437.50/month plus overages at .0065/page as per quote  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 2610**  
**BUDGET LINE: 0600001.1010.6004196**



34. **VENDOR:** Clear Path for Veterans  
**DESCRIPTION:** Funding for Mobile Canteen Program in Broome County  
**REQUESTED BY:** B. Vojtisek, S. Leader, Veterans Services Agency  
**TERM:** 1/25/18-10/25/18  
**COST:** NTE \$14,500.00 @ \$1,450.00/event  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 2854**  
**BUDGET LINE:** 36000006.1010.6004146
35. **VENDOR:** Binghamton Devils  
**DESCRIPTION:** Purchase of 500 hockey tickets for distribution to area veterans  
**REQUESTED BY:** B. Vojtisek, S. Leader, Veterans Services Agency  
**TERM:** 2/14/18-3/25/18  
**COST:** NTE \$4,000.00  
**BAC ACTION:** **Held over per the rules**  
**CA 2868**  
**BUDGET LINE:** 36000006.1010.6004146
36. **VENDOR:** Twin Tiers Honor Flight  
**DESCRIPTION:** Donation for upcoming trip to Washington D.C. for veterans  
**REQUESTED BY:** B. Vojtisek, S. Leader, Veterans Services Agency  
**TERM:** 5/12/18  
**COST:** NTE \$25,000.00  
**BAC ACTION:** **Approved, Law Dept. to process**  
**CA 2869**  
**BUDGET LINE:** 36000006.1010.6004146

There being no further business, the meeting was adjourned at 11:17 a.m.

**NEXT MEETING:** February 28, 2018



Ann Marie Suer, Secretary  
Board of Acquisition and Contract