

Office of the Broome County Executive

"The People's Office"

Debra A. Preston, County Executive

February 19, 2015

John M. Bernardo
Deputy County Executive

Mr. Jerry Marinich
County Legislature Chairman

Daniel Schofield
DPW Commissioner

Mr. John Flynn
Purchasing

Ms. Marie Kalka
Director - Office of Management & Budget
Chairwoman - BAC

A meeting of the Broome County Board of Acquisition and Contract has been scheduled for Wednesday, February 25, 2015, at 11:00 a.m., to be held in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The agenda for this meeting is set forth below.

1. The Board will review for approval the minutes of the meeting held on February 11, 2015, as prepared and presented.

The Board accepted the following walk around approval:

- 1a. Stanley Convergent Security Solutions; NYS Contract #PT65822; Amend purchase and installation of security access equipment to decrease cost; D. Hickling, Aviation; 90 days from NTP – no change; NTE \$56,560.72 – Decrease of \$53,744.18; CA 1-1075; 28010005.2012.6002102.280048; Walk around approval on 2/18/15;
2. **VENDOR:** Ber National Controls, Inc.
DESCRIPTION: Maintenance / Service of parking lot access and revenue equipment - sole source
REQUESTED BY: D. Hickling, Aviation

TERM: 1/1/15-12/31/15
COST: NTE \$30,000.00 per attached rates
CA 1-470
BUDGET LINE: 28100005.2010.6004048.6004112

3.

VENDOR: Time Warner Cable
DESCRIPTION: Television and internet advertising for the STOP-DWI Message
REQUESTED BY: C. Marion, M. Dickerson, STOP-DWI Program
TERM: 1/1/15-12/31/15
COST: NTE \$13,000.00 per attached rates
CA 6-22
BUDGET LINE: 24000003.1010.6004137
4.

VENDOR: Townsquare Media
DESCRIPTION: Radio and internet advertising for the STOP-DWI message and events
REQUESTED BY: C. Marion, M. Dickerson, STOP-DWI Program
TERM: 1/1/15-12/31/15
COST: NTE \$10,900.00 per attached rates
CA 6-55
BUDGET LINE: 24000003.1010.6004137,4660054.various trusts
5.

VENDOR: Various
DESCRIPTION: Bid #15-010 - Purchase and delivery of pesticides, fertilizers, plant growth regulators and grass seed from various low bidders
REQUESTED BY: M. Deuel, A. Chapman, En-Joie Golf Course
TERM: 3/1/15-12/31/15
COST: EST NTE \$90,000.00 per attached spreadsheets
CA 8-593
BUDGET LINE: 41000005.3140.6004023
6.

VENDOR: Titleist Golf Company
DESCRIPTION: Purchase of brand name golf products - sole source
REQUESTED BY: D. Schofield, M. Deuel, En-Joie Golf Course
TERM: 3/1/15-12/31/15
COST: EST NTE \$15,000.00
CA 8-684
BUDGET LINE: 41010008.3140.6004053
7.

VENDOR: WBNG
DESCRIPTION: Amend advertising contract to increase cost and extend term
REQUESTED BY: C. Edwards, C. Horton, C. Fedor, Health Dept.
TERM: 10/1/14-3/31/15 - extend 5 months

COST: NTE \$9,000.00 - increase \$4,000.00

CA 10-757(a)

BUDGET LINE: 25010004.1011.6004137.2510472

8. VENDOR: RS Advertising
DESCRIPTION: RFP #2012-001 - Advertising on BC Transit Buses for the Tobacco Control Program
REQUESTED BY: C. Edwards, C. Horton, C. Fedor, Health Dept.
TERM: 3/1/15-5/31/15
COST: NTE \$12,350.00
CA 10-1065
BUDGET LINE: 25010004.1011.6004137.2510479

9. VENDOR: RS Advertising
DESCRIPTION: RFP #2012-001 - Advertising on BC Transit Buses for the Healthy Neighborhoods Grant
REQUESTED BY: C. Edwards, C. Coddington, C. Fedor, Health Dept.
TERM: 3/1/15-5/1/15
COST: NTE \$5,175.00
CA 10-65(a)
BUDGET LINE: 25010004.1011.6004137.2510475.2510497

10. VENDOR: Various
DESCRIPTION: Bid #2010-100 - Renewal - Purchase of heavy truck parts
REQUESTED BY: P. Latting, J. Sullivan, DPW - Highway
TERM: 11/1/14-10/31/15
COST: Per attached catalog discounts - no change
CA 11-1462
BUDGET LINE: various.3160.6004040

11. VENDOR: Suit-Kote Corporation, Bothar Construction, ZMK Construction
DESCRIPTION: Bid #2013-057 - Amend infrastructure repair to remove retainage language from Section VII B
REQUESTED BY: D. Schofield, S. Brown, DPW - Engineering
TERM: 8/1/14-7/31/15 - no change
COST: No change
CA 11-2356, 11-2356-1, 11-2356-2
BUDGET LINE: various

12. VENDOR: Henderson Ford
DESCRIPTION: State Contract #PC66390, Award #22737, Group #40451 - Purchase of a 2015 Ford Transit 350 Cargo van with steel racks and bins

REQUESTED BY: H. Miller, K. Wittig, DPW - Fleet
TERM: One time purchase through 120 days
COST: NTE \$31,776.59 @ \$28,410.59/van plus \$3,366.00/racks
CA 11-2376
BUDGET LINE: 09000001.2072.6002300.0920011

13.

VENDOR: Main Motorcar
DESCRIPTION: State Contract #PC66385, Award #22737, Group #40451 - Purchase of two (2) Dodge Grand Caravans
REQUESTED BY: H. Miller, K. Wittig, DPW - Fleet
TERM: One time purchase through 120 days
COST: NTE \$45,519.78 @ \$22,759.89 each
CA 11-2376
BUDGET LINE: 09000001.2072.6002300.0920011
14.

VENDOR: Henderson Ford
DESCRIPTION: State Contract #PC66390, Award #22737, Group #40451 - Purchase of a 2015 Ford F250 4x4 pickup truck
REQUESTED BY: H. Miller, K. Wittig, DPW - Fleet
TERM: One time purchase through 120 days
COST: NTE \$25,244.67
CA 11-2376
BUDGET LINE: 09000001.2072.6002300.0920011
15.

VENDOR: G. Devincentis and Son Construction, Inc.
DESCRIPTION: Bid #2014-067 - Amend contract for East Windsor Road Bridge Replacement to change term for winter shutdown per attached
REQUESTED BY: D. Schofield, B. Gowe, DPW - Engineering
TERM: See attached
COST: No change
CA 11-2388
BUDGET LINE: 29010105.5202.6002205.2920069
16.

VENDOR: Fahs Construction Group, Inc.
DESCRIPTION: Bid #2014-123 - General Contract for the PSF Addition and Modifications Project - low bidder
REQUESTED BY: D. Schofield, S. Elko, DPW - Engineering
TERM: 420 days from NTP
COST: NTE \$3,287,000.00
CA 11-2396
BUDGET LINE: 23020403.5202.6001202.2320012/2320013

17. **VENDOR:** J&K Plumbing and Heating Co., Inc.
DESCRIPTION: Bid #2014-123 - HVAC Contract for the PSF Addition and Modifications Project - low bidder
REQUESTED BY: D. Schofield, S. Elko, DPW - Engineering
TERM: 420 days from NTP
COST: NTE \$327,000.00
CA 11-2397
BUDGET LINE: 23020403.5202.6001202.2320012/2320013

18. **VENDOR:** Schuler-Haas Electric Corp.
DESCRIPTION: Bid #2014-123 - Electrical Contract for the PSF Addition and Modifications Project - low bidder
REQUESTED BY: D. Schofield, S. Elko, DPW - Engineering
TERM: 420 days from NTP
COST: NTE \$334,200.00
CA 11-2398
BUDGET LINE: 23020403.5202.6001202.2320012/2320013

19. **VENDOR:** Brosh Mechanical, Inc.
DESCRIPTION: Bid #2014-123 - Plumbing Contract for the PSF Addition and Modifications Project - low bidder
REQUESTED BY: D. Schofield, S. Elko, DPW - Engineering
TERM: 420 days from NTP
COST: NTE \$506,000.00
CA 11-2399
BUDGET LINE: 23020403.5202.6001202.2320012/2320013

20. **VENDOR:** Gillig
DESCRIPTION: Purchase of OEM parts for Gillig Buses - Single Source
REQUESTED BY: G. Kilmer, B. Keefer, Public Transportation
TERM: 3/1/15-2/29/16
COST: EST NTE \$10,000.00
CA 14-510(a)
BUDGET LINE: 31010105.2040.6004040

21. **VENDOR:** Retina Vitreous Surgeons
DESCRIPTION: Ophthalmic care for residents per physician recommendation
REQUESTED BY: K. Carey, S. Stagg, Willow Point Nursing Home
TERM: 1/1/15-12/31/15
COST: NTE \$6,999.00 per Medicare Part A
CA 17-615
BUDGET LINE: 27020204.2050.6004573

22. VENDOR: Park Outdoor NY Inc. Binghamton Division
DESCRIPTION: Billboard advertising for the Tobacco Control Program
REQUESTED BY: C. Edwards, C. Horton, C. Fedor, Health Dept.
TERM: 3/25/15-5/25/15
COST: NTE \$11,337.00
CA 1723(a)
BUDGET LINE: 25010004.1011.6004137.2510479
23. VENDOR: American Food & Vending
DESCRIPTION: RFP #2012-002 - Renew vending machines and service for various county departments
REQUESTED BY: J. Flynn, K. Bergmann, Purchasing
TERM: 3/1/15-2/29/16 - Two optional one year renewals remain thru 2/28/18
COST: EST \$25,000.00 Commission Revenue
CA 2559-2
BUDGET LINE: various.revenue
24. VENDOR: Sourcing Analytics
DESCRIPTION: Conduct a study to identify costs associated with payroll processing/human resources capital and recommend process improvements.
REQUESTED BY: M. Kalka, Office of Management & Budget
TERM: 4/1/15-3/30/16
COST: No cost to county
CA 2798
BUDGET LINE: N/A



Ann Marie Suer, Secretary
Board of Acquisition and Contract

cc A. McLaughlin
T. Dellapenna
C. Dziedzic
H. Miller