

Broome County Purchasing Alliance

Medicare Advantage Overview

United Healthcare

UnitedHealthcare Retiree Solutions

A complete Medicare portfolio with a history of long-term rate stability

98% retention in Group Medicare Advantage since 2014

40+ years of Medicare experience

Experience with 645 plan sponsors

















































NEW YORK UNIVERSITY





Niagara Falls City School District
Learning For All...Whatever It Takes



Medicare Advantage members

TOWN OF SANFORD

NEW YORK



Medicare Supplement members

3.7 Million

Part D prescription drug plan members



Total Medicare members served



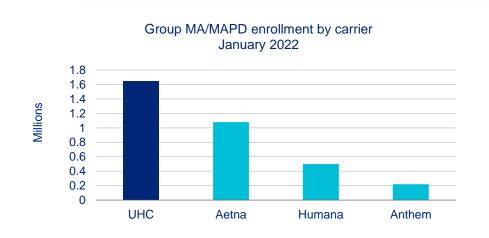
Market leadership

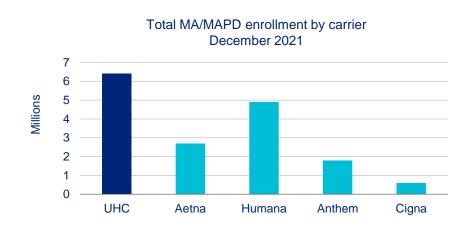
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UnitedHealthcare has grown Group Medicare Advantage membership by 1 million members since 2014.

#1

in Group and Individual Medicare Advantage market share.





We have averaged 98% client retention from 2014 to present.

CMS reported group Medicare Advantage membership data as of January 2021 and December 2013

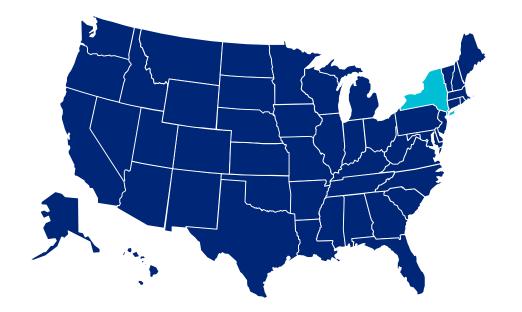


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Our national PPO solution

- More than 890,000 contracted providers nationally
- Nationwide PPO solution covers all Medicare retirees regardless of where they live in the United States including U.S. territories
- Custom "passive" PPO plan design with same benefits and retiree cost share in and out-of-network
- No referrals required to see a Specialist & no PCP selection required to enroll
- Benefits travel with the retiree and the benefit experience stays the same across the U.S.





Providers

896,700

U

76,134

Nationwide		New York
3,782	Facilities	164



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Benefit enhancements



HouseCalls



Member Rewards Program



Renew Active Fitness



Routine Podiatry



UHC Hearing + Hearing Aid Discounts



UHC Healthy At Home





High quality requires consistent innovation

100% of Group MA PPO members are in a 5 Star plan; a 4.5+ Star plan for five consecutive years and in a 4+ Star plan for ten years



A quality bonus is paid to plans that have 4 Stars or higher









UnitedHealthcare Group Medicare Advantage PPO

Proprietary and Confidential	Plan 1		Plan 2		Plan 3	
Medical Coverage						
Benefit Name	In Network Services	Out of Network Services	In Network Services	Out of Network Services	In Network Services	Out of Network Services
Annual Medical Deductible	None	None	None	None	None	None
Annual Medical Out-of-Pocket Maximum	\$0	\$0	\$1,250	\$1,250	\$0	\$0
Primary Care Physician Office Visit (includes Non-MD office visits)	\$0	\$0	\$10	\$10	\$0	\$0
Specialist Office Visit	\$0	\$0	\$10	\$10	\$0	\$0
Inpatient Hospital Stay	\$0 Per Admit	\$0 Per Admit	\$0 Per Admit	\$0 Per Admit	\$0 Per Admit	\$0 Per Admit
Outpatient Hospital Services	\$0	\$0	\$0	\$0	\$0	\$0
Ambulance Services	\$0	\$0	\$10	\$10	\$0	\$0
Emergency Room (includes Worldwide coverage)	\$0	\$0	\$50	\$50	\$0	\$0
Urgent Care (Includes Worldwide Coverage)	\$0	\$0	\$25	\$25	\$0	\$0
Outpatient X-ray Services	\$0	\$0	\$10	\$10	\$0	\$0
Benefit Name	In Network Services		In Network Services		In Network Services	
Prescription Drug Plan	Custom - Standard Formulary H, BDL U Day Supply Information Note: 90 day retail supply is available for 2x copay amount		Custom - Standard Formulary H, BDL U		Custom - Standard Formulary H, BDL U	
Part D Retail Copay			Day Supply Information Note: 90 day retail supply is available for 2x copay amount		Day Supply Information Note: 90 day retail supply is available for 3x copay amount	
Tier 1: Generic	\$0		\$0		\$10	
Tier 2: Preferred Brand	\$5		\$10		\$20	
Tier 3: Non-Preferred Brand	\$20		\$20		\$35	
Tier 4: Specialty Tier	\$20		\$20		\$35	
Part D Mail Order Copay						
Tier 1: Generic	\$0		\$0		\$20	
Tier 2: Preferred Brand	\$5		\$10		\$40	
Tier 3: Non-Preferred Brand	\$20		\$20		\$70	
Tier 4: Specialty Tier	\$20		\$20		\$70	



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