

BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT
October 27, 2021

A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, October 27, 2021, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York and via Zoom online format. The minutes for this meeting are set forth below.

MEMBERS PRESENT: M. Ponticiello, L. Boulton, R. O'Donnell

ALSO PRESENT: A. Suer, P. Roseboom, B. Weston, Law Dept.; R. Laabs, Purchasing; G. Bucciarelli, OMB; M. McFadden, Health Dept.; K. Andrews, Information Technology; C. Wheeler, M. Whitcombe, T. Eaton, Office for Aging; D. Smith, Solid Waste Management; H. Miller, DPW; M. Tanzini, Legislature; B. Norris, Security

1. The Board reviewed and approved the minutes of the meeting held on October 13, 2021, as prepared and presented.

2. VENDOR: United Health Services Hospitals, Inc.
DESCRIPTION: Community Cancer Prevention in Action Grant
REQUESTED BY: M. McFadden, Health Dept.
TERM: 10/1/2021-9/30/2022
COST: NTE \$2,000.00
BAC ACTION: Approved, Law Dept. to process
CA 10-1117
BUDGET LINE: 25010004.1011.6004146.2510667

3. VENDOR: Postler & Jaeckle Corp.
DESCRIPTION: RFB #2021-077 - Maintenance & service of air conditioning equipment, chillers & cooling towers
REQUESTED BY: H. Miller, DPW
TERM: 11/1/2021-10/31/2022 - Four (4) optional one-year renewals through 10/31/2026
COST: Per attached rates - Max NTE per job is \$35,000.00
BAC ACTION: Approved, Law Dept. to process
CA 11-1149-4
BUDGET LINE: Various

4. VENDOR: Calero Software, LLC
DESCRIPTION: Pinnacle managed services software renewal - Sole Source
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2022
COST: NTE \$23,176.00
BAC ACTION: Approved, Law Dept. to process
CA 11-1829a
BUDGET LINE: 10020001.1010.6004192

5. VENDOR: Cover All, LLC
DESCRIPTION: Amend to increase the NTE for the purchase and installation of electrical equipment into police style vehicles - Sole Source
REQUESTED BY: B. Norris, Security
TERM: 12/1/2020-11/30/2021
COST: NEW NTE \$14,999.00 - Increase of \$8,000.00
BAC ACTION: Approved, Law Dept. to process
CA 11-2196-1
BUDGET LINE: 22000203.1010.6004048

6. VENDOR: Navistar, Inc.
DESCRIPTION: ONGOV-106-19 - Purchase of 2023 International MV 606 4x2 chassis
REQUESTED BY: E. Woidt, Parks and Recreation
TERM: One time purchase
COST: NTE \$70,393.00
BAC ACTION: Approved, Purchasing Dept. to process
CA 11-2376
BUDGET LINE: 43010008.5202.6002102.4320055

7. VENDOR: Genesee Valley Ford and Metro Ford
DESCRIPTION: NYS Contract #PC69260SB/PC68988 - Purchase of two (2) F250 pickup trucks
REQUESTED BY: H. Miller, DPW
TERM: One-time purchase
COST: NTE \$67,597.37 (\$34,400.00-Genesee Valley / \$33,197.37-Metro Ford)
BAC ACTION: Approved, Purchasing Dept. to process
CA 11-2376
BUDGET LINE: Fleet CIP-2072-6002300

8. VENDOR: VIP Special Services
DESCRIPTION: RFB #2021-081 - Window cleaning services
REQUESTED BY: H. Miller, DPW
TERM: 11/1/2021-10/31/2022 - Two (2) optional one-year renewals through 10/31/2024
COST: Per attached rates
BAC ACTION: Approved, Law Dept. to process
CA 11-2480-2
BUDGET LINE: Various

9. VENDOR: Presentation Concepts Corporation
DESCRIPTION: Various NYS Contracts - Purchase & installation of various A/V equipment with 3-year maintenance plan
REQUESTED BY: N. Williams/K. White, DSS
TERM: Three years from date of purchase
COST: NTE \$62,510.00
CA 13-656
BUDGET LINE: 21010003.1010.6004192
CORRECTION: 35010006.1011.6004056.3510412

10. VENDOR: Dominion Voting Systems, Corp.
DESCRIPTION: NYS Contract #PC69385 - Firmware and hardware maintenance renewal for Election Dept. voting machines and scanners
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2024
COST: NTE \$203,390.25 @ \$67,796.75/year
**BAC ACTION: Approved, Law Dept. to process
CA 61-88-2A
BUDGET LINE: 10020001.1010.6004193**

11. VENDOR: Ad Elements
DESCRIPTION: Advertising campaign using TV to encourage vaccinations
REQUESTED BY: M. Whitcombe, Office for Aging
TERM: 9/15/2021-5/31/2022
COST: NTE \$14,999.00
**BAC ACTION: Approved, Law Dept. to process
CA 292-511
BUDGET LINE: 34010006.1011.6004137.3410739**

12. VENDOR: SHI International
DESCRIPTION: Sourcewell #081419-SHI - KnowBe4 Security awareness subscription renewal
REQUESTED BY: K. Andrews, Information Technology
TERM: 12/19/2021-12/18/2024
COST: NTE \$55,543.88
**BAC ACTION: Approved, Law Dept. to process
CA 1236-196c
BUDGET LINE: 10020001.1010.6004192**

13. VENDOR: SHI International
DESCRIPTION: NYS Contract #PD67647 - Track-It BMC software support renewal
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2022
COST: NTE \$12,303.24
**BAC ACTION: Approved, Law Dept. to process
CA 1236-256
BUDGET LINE: 10020001.1010.6004192**

14. VENDOR: Netsmart Technologies
DESCRIPTION: Insight module maintenance renewal - Sole Source
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2022

COST: NTE \$40,442.80
BAC ACTION: Approved, Law Dept. to process
CA 1236-263
BUDGET LINE: 10020001.1010.6004192

15. VENDOR: Naviant, Inc.
DESCRIPTION: Onbase premium training subscription renewal - Sole Source
REQUESTED BY: K. Andrews, Information Technology
TERM: 2/3/2022-2/3/2023
COST: NTE \$7,355.05
BAC ACTION: Approved, Law Dept. to process
CA 1236-380g
BUDGET LINE: 10020001.1010.6004162

16. VENDOR: Vertiv Corporation
DESCRIPTION: Maintenance/service for Liebert UPS Battery units located in the IT data center
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/12/2022-1/11/2025
COST: NTE \$31,218.48 @ \$10,406.16/year
BAC ACTION: Approved, Law Dept. to process
CA 1236-429
BUDGET LINE: 10020001.1010.6004193

17. VENDOR: Verizon Connect NWF (Network Fleet)
DESCRIPTION: GSA Contract # GS-07F-5559R - GPS tracking and vehicle diagnostics used in Transit and Highway vehicles
REQUESTED BY: K. Andrews, Information Technology
TERM: 10/1/2022-9/30/2022
COST: NTE \$23,185.68 plus taxes and fees
BAC ACTION: Approved, Law Dept. to process
CA 1236-452
BUDGET LINE: 31010105.2040.6004101 / 30020105.3160.6004102


18. VENDOR: HP, Inc.
DESCRIPTION: NYS Contract #PM20860 - Purchase mini-PCs for scanning stations
REQUESTED BY: K. Andrews, Information Technology
TERM: Three (3) years after date of purchase
COST: NTE \$20,678.20 @ \$1,033.911/each
BAC ACTION: Approved, Law Dept. to process
CA 1236-485f
BUDGET LINE: 35010006.1011.3510425

19. VENDOR: SHI International
DESCRIPTION: Sourcewell #081419-SHI - Tenable.sc licensing and maintenance
REQUESTED BY: K. Andrews, Information Technology
TERM: 12 months after date of purchase
COST: NTE \$45,616.19
BAC ACTION: Approved, Law Dept. to process
CA 1236-522
BUDGET LINE: 07000001.1011.6004056.0710006/10020001.5202.6004056.1020029
20. VENDOR: Dekra Inspections, Inc.
DESCRIPTION: RFB #2018-029 - Amend to increase NTE for inspection and cleaning of leachate system
REQUESTED BY: D. Smith, DSWM
TERM: 6/1/2021-5/31/2022
COST: NEW NTE \$36,000.00 - Increase of \$6,000.00
BAC ACTION: Approved, Law Dept. to process
CA 1732-490
BUDGET LINE: 38040007.2020.6004146
21. VENDOR: Maven Technologies
DESCRIPTION: RFB #2019-108 - Amend to increase NTE for transportation & recycling of end-of-life electronics
REQUESTED BY: D. Smith, DSWM
TERM: 1/1/2021-12/31/2021 - One optional one-year renewal through 12/31/2022
COST: NEW NTE \$61,000.00 - Increase of \$26,000.00
BAC ACTION: Approved, Law Dept. to process
CA 1732-493-4
BUDGET LINE: 6004138.2020.38050007
22. VENDOR: TM Fitzgerald & Associates
DESCRIPTION: RFB #2021-073 - Purchase of 32-gallon recycle bins
REQUESTED BY: D. Smith, DSWM
TERM: 10/1/2021-9/30/2022 - One (1) optional one-year renewal through 9/30/2023
COST: NTE \$31,214.40
BAC ACTION: Approved, Law Dept. to process
CA 1732-598
BUDGET LINE: 38050007.2020.6004048

23. **VENDOR:** Black Creek Integrated Systems
DESCRIPTION: Level one service plan for CCTV & logic controller - PSF & Family Court - Sole Source
REQUESTED BY: K. Andrews, Information Technology
TERM: 1/1/2022-12/31/2022
COST: NTE \$28,274.00
BAC ACTION: **Approved, Law Dept. to process CA 12-506a**
BUDGET LINE: 10020001.1010.6004192

There being no further business at hand, the meeting adjourned at 11:09 a.m.

NEXT MEETING: November 10, 2021


Ann Marie Suer, Secretary
Board of Acquisition and Contract