



# State of New York County of Broome Government Offices

Broome County Attorney's Office

Jason T. Garnar, County Executive · Cheryl D. Sullivan, County Attorney

## BROOME COUNTY BOARD OF ACQUISITION AND CONTRACT

October 23, 2024

A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, October 23, 2024, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York and via Zoom online format. The minutes for this meeting are set forth below.

MEMBERS PRESENT: D. Smith, for R. Brown, DPW Chairman; M. Ponticiello, BAC Chairman; J. Scott for D. Reynolds, Legislature Chairman

ALSO PRESENT: K. Figuerado, Law; R. Laabs, Purchasing; B. Gowe, Parks; S. Mastin, PW-Engineering; K. Andrews, IT; M. Slilaty (zoom), J. Moroni (zoom), OET; L. Bellmore (zoom), Health; W. Schramm (zoom), OFA; M. Heefner (zoom), P. LoPiccolo (zoom), Aviation; J. Walker (zoom), Parks

1. The Board reviewed for approval the minutes of the meeting held on October 9, 2024 as ***amended to revise the term date of Item #19 to 10/1/24 – 3/31/25*** and presented.

2.       VENDOR:                               LECHASE CONSTRUCTION SERVICES, LLC  
          DESCRIPTION:                       Change order #'s 1 & 2 for an NTE reduction and a no-cost substantial completion date extension - Airport Terminal Construction Project Bid Package #1  
  
          REQUESTED BY:                     M. Heefner, Aviation  
          TERM:                                9/11/23 - 4/30/25  
          COST:                                \$11,293,175.24 (\$1,825.00 NTE decrease)  
          CA                                    **1-2364**  
          BUDGET LINE:                    **28010005/6002102/2012/2820080**  
          Request Number:                 **10019**  
          BAC ACTION:                     **Ayes-3, Nays-0, Law to Process**

3. **VENDOR:** LECHASE CONSTRUCTION SERVICES, LLC  
**DESCRIPTION:** Change order #'s 1 & 2 for an NTE reduction and a no-cost substantial completion date extension - Airport Terminal Construction Project Bid Package #2  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** 11/16/23 - 4/20/25  
**COST:** \$18,064,080.96 (\$37,180.00 NTE decrease)  
**CA** 1-2364-1  
**BUDGET LINE:** 28010005/6002102/2012/2820080  
**Request Number:** 10020  
**BAC ACTION:** Ayes-3, Nays-0, Law to Process
4. **VENDOR:** LECHASE CONSTRUCTION SERVICES, LLC  
**DESCRIPTION:** Change order #'s 1 & 2 for an NTE reduction and a no-cost substantial completion date extension - Airport Terminal Construction Project Bid Package #3  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** 1/22/24 - 4/30/25  
**COST:** \$9,965,818.30 (\$1,524,774.70 NTE decrease)  
**CA** 1-2364-2  
**BUDGET LINE:** 28010005/6002102/2012/2820080  
**Request Number:** 10021  
**BAC ACTION:** Ayes-3, Nays-0, Law to Process
5. **VENDOR:** NATIONAL CINEMEDIA (NCM)  
**DESCRIPTION:** Ad displays during movie showings, movie platforms and SUNY Broome digital signs to promote NYS "It's Not Just" campaign - SINGLE SOURCE  
**REQUESTED BY:** L. Kelly, Health  
**TERM:** 11/15/24 - 12/29/24  
**COST:** \$9,900.00  
**CA** 10-1086(A)  
**BUDGET LINE:** 25010004/6004137/1011/2510707  
**Request Number:** 10443  
**BAC ACTION:** Ayes-3, Nays-0, Law to Process
6. **VENDOR:** MARSHALL MACHINERY, INC.  
**DESCRIPTION:** Purchase of a Kubota RTVX2 for use in Dorchester Park - NYS Contract #PC69404  
**REQUESTED BY:** J. Walker, Parks  
**TERM:** One-Time Purchase  
**COST:** \$19,802.11  
**CA** 11-2376  
**BUDGET LINE:** 43010008/6002102/5202/4320066  
**Request Number:** 10413  
**BAC ACTION:** Ayes-3, Nays-0, Purchasing to Process



11. VENDOR: BROOME BITUMINOUS PRODUCT  
DESCRIPTION: Change Order #1 to extend the construction completion date by an additional 226 calendar days and reduction of retainage - Grippen Park Site and Sports Amenities - RFB 2024-025  
REQUESTED BY: E. Lavrinovich, PW-Engineering  
TERM: 7/16/24 - 6/27/25  
COST: \$1,347,529.00 (no change to NTE)  
CA 11-2633  
BUDGET LINE: 29010105; 43010008/6002102/5202/2920128; 4320062; 4320064  
Request Number: 10417  
BAC ACTION: Ayes-3, Nays-0, Law to Process
12. VENDOR: NELCORP ELECTRICAL CONTRACTING CORP.  
DESCRIPTION: Change Order #1 - No-cost 31 calendar day extension - Electrical Construction of Grippen Park Site and Sports Amenities - RFB 2024-025  
REQUESTED BY: E. Lavrinovich, PW-Engineering  
TERM: 7/15/24 - 12/13/24  
COST: \$155,000.00 (no change to NTE)  
CA 11-2633-1  
BUDGET LINE: 43010008/6002102/5202/4320062  
Request Number: 10416  
BAC ACTION: Ayes-3, Nays-0, Law to Process
13. VENDOR: PEPPERBALL  
DESCRIPTION: After-the-Fact approval for Instructor/Armored Certification training for the SWAT and Corrections CERT Teams  
REQUESTED BY: C. Rocha, Sheriff's Office  
TERM: 6/18/24  
COST: \$2,745.00  
CA 12-Misc.  
BUDGET LINE: 23010003; 23020503/6004162/1010  
Request Number: 10266  
BAC ACTION: Ayes-3, Nays-0, Law to Process
14. VENDOR: MAIN-FORD GENERAL SUPPLY CO INC  
DESCRIPTION: Purchase and installation of kitchen equipment for multiple Senior Centers - NYS Contract #PC68658  
REQUESTED BY: W. Schramm, OFA  
TERM: One-Time Purchase/Installation  
COST: \$61,638.07  
CA 292-Misc.  
BUDGET LINE: 34010006/6002700; 6004031/1011/3410823; 3410838  
Request Number: 10383  
BAC ACTION: Ayes-3, Nays-0, Law to Process

15. VENDOR: BINGHAMTON RUMBLE PONIES  
DESCRIPTION: After-the-Fact approval for venue rental for a job fair held on 8/14/24  
REQUESTED BY: J. Moroni, OET  
TERM: 8/14/24  
COST: \$1,500.00  
CA 1073-Misc.  
BUDGET LINE: 33020006/6004137/3131/3310253; 3310254; 3310255  
Request Number: 10365  
BAC ACTION: Ayes-3, Nays-0, Law to Process
16. VENDOR: KEY BRANDING LABS  
DESCRIPTION: Digital outreach services for a branding strategy for Broome-Tioga Workforce NY - LOW QUOTE  
REQUESTED BY: M. Shilaty, OET  
TERM: 11/1/24 - 6/30/25, w/ TWO 1-yr renewal options  
COST: \$9,920.00 (\$1,240.00/month)  
CA 1073-227  
BUDGET LINE: 33020006/6004137/3131/3310261  
Request Number: 10370  
BAC ACTION: Ayes-3, Nays-0, Law to Process
17. VENDOR: CDW GOVERNMENT, INC.  
DESCRIPTION: Purchase of desktop computers to replace obsolete equipment County-wide - SOURCEWELL #121923-CDW  
REQUESTED BY: K. Andrews, IT  
TERM: One-Time Purchase  
COST: \$71,862.00  
CA 1236-131(D)  
BUDGET LINE: 10020001/6004056/1010  
Request Number: 10396  
BAC ACTION: Ayes-3, Nays-0, Purchasing to Process
18. VENDOR: SHI INTERNATIONAL CORP  
DESCRIPTION: KnowBe4 Security Awareness Training and Compliance subscriptions - SOURCEWELL #121923-SHI  
REQUESTED BY: K. Andrews, IT  
TERM: 12/19/24 - 12/18/26  
COST: \$82,539.94  
CA 1236-196(C)  
BUDGET LINE: 10020001/6004192/1010  
Request Number: 10384  
BAC ACTION: Ayes-3, Nays-0, Law to Process

19. VENDOR: CDW GOVERNMENT, INC.  
DESCRIPTION: Amendment to add BeyondTrust Privileged Access Remote Support plus Integrations/Reporting support - SOUREWELL #121923-CDW  
REQUESTED BY: K. Andrews, IT  
TERM: 12/1/24 - 11/30/25  
COST: \$51,585.50 (\$17,129.30 NTE increase)  
CA 1236-269  
BUDGET LINE: 10020001/6004055/1010  
Request Number: 10386  
BAC ACTION: Ayes-3, Nays-0, Law to Process
20. VENDOR: CDW GOVERNMENT, INC.  
DESCRIPTION: NetApp video storage expansion - SOURCEWELL #121923-CDW  
REQUESTED BY: K. Andrews, IT  
TERM: One-Time Purchase  
COST: \$33,790.08  
CA 1236-270  
BUDGET LINE: 10020001/6004193/1010  
Request Number: 10446  
BAC ACTION: Ayes-3, Nays-0, Purchasing to Process
21. VENDOR: NAVIANT INC  
DESCRIPTION: OnBase Maintenance and support SLA renewal - SINGLE SOURCE  
REQUESTED BY: K. Andrews, IT  
TERM: 1/1/25 - 12/31/25  
COST: \$198,850.21  
CA 1236-380  
BUDGET LINE: 10020001/6004192/1010  
Request Number: 10421  
BAC ACTION: Ayes-3, Nays-0, Law to Process
22. VENDOR: SIRIUS COMPUTER SOLUTIONS INC  
DESCRIPTION: Citrix multi-cloud SaaS licensing - NYS Contract #PM20810  
REQUESTED BY: K. Andrews, IT  
TERM: 11/14/24 - 9/22/25  
COST: \$41,660.85  
CA 1236-383(A)  
BUDGET LINE: 10020001/6004192/1010  
Request Number: 10433  
BAC ACTION: Ayes-3, Nays-0, Law to Process

23. **VENDOR:** RA OUTDOORS, LLC DBA ASPIRE  
**DESCRIPTION:** Amendment to the Point of Sale (POS) reservation system used at County Parks  
**REQUESTED BY:** K. Andrews, IT  
**TERM:** 10/1/24 - 9/30/25  
**COST:** Revenue to the County  
**CA** 1236-472  
**BUDGET LINE:** 94000099/4660033/6170  
**Request Number:** 10438  
**BAC ACTION:** Ayes-3, Nays-0, Law to Process
24. **VENDOR:** SHI INTERNATIONAL CORP  
**DESCRIPTION:** Tenable.sc licensing and maintenance - SOURCEWELL #121923-SHI  
**REQUESTED BY:** K. Andrews, IT  
**TERM:** 12/1/24 - 11/30/25  
**COST:** \$34,524.26  
**CA** 1236-522  
**BUDGET LINE:** 10020001/6004192/1010  
**Request Number:** 10415  
**BAC ACTION:** Ayes-3, Nays-0, Law to Process
25. **VENDOR:** SOUTHWORTH-MILTON INC  
**DESCRIPTION:** OEM parts and service for repairs of Caterpillar equipment - SINGLE SOURCE  
**REQUESTED BY:** A. Demilio, SWM  
**TERM:** 10/1/24 - 9/30/25  
**COST:** \$89,999.00  
**CA** 1732-475(B)  
**BUDGET LINE:** 38040007/6004040/2020  
**Request Number:** 10397  
**BAC ACTION:** Ayes-3, Nays-0, Law to Process
26. **VENDOR:** TRACEY ROAD EQUIPMENT  
**DESCRIPTION:** OEM Parts and service for the Hyundai, Moxy & Freightliner landfill equipment - SINGLE SOURCE  
**REQUESTED BY:** A. Demilio, SWM  
**TERM:** 9/1/24 - 8/31/25  
**COST:** \$16,998.00  
**CA** 1732-539  
**BUDGET LINE:** 38040007/6004130/2020  
**Request Number:** 10399  
**BAC ACTION:** Ayes-3, Nays-0, Law to Process

There being no further business at hand the meeting was adjourned at 11:06am.

NEXT MEETING: November 13, 2024



Kristin Figuerado, Secretary  
Board of Acquisition and Contract