

BOARD OF ACQUISITION AND CONTRACT  
November 10, 2021

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A meeting of the Broome County Board of Acquisition and Contract was held on Wednesday, November 10, 2021, at 11:00 a.m., in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York and via Zoom online format. The minutes for this meeting are set forth below.

MEMBERS PRESENT: M. Ponticiello, L. Boulton, R. O'Donnell

ALSO PRESENT: A. Suer, P. Roseboom, Law Dept.; C. Secor, Purchasing Dept.; S. Brown, Highway; C. Marion, Arena; K. Andrews, Info Tech; R. Murphy, Employment and Training; D. Smith, Solid Waste; H. Miller, P. NeFeris, DPW; P. Memos, J. Collins, District Attorney; M. Tanzini, Legislature; S. Mastin, N. Logvis, DPW/Engineering; M. Whitcombe, Office for Aging; G. Kilmer, Transit; M. Heefner, Aviation

1. The Board reviewed and approved the minutes of the meeting held on October 27, 2021, as prepared and presented.
2. VENDOR: Municipal Emergency Services  
DESCRIPTION: RFB #2021 - Purchase of uniform items  
REQUESTED BY: P. LoPiccolo, Aviation  
TERM: 11/1/2021-9/30/2023 - One (1) optional one-year renewal through 9/30/2024  
COST: Per attached rates  
**BAC ACTION: Approved, Purchasing Dept. to process  
CA 1-2338  
BUDGET LINE: 28080005.2010.6004052**
3. VENDOR: G2 Secure Staff  
DESCRIPTION: Lease of Hangar I for deice truck  
REQUESTED BY: M. Heefner, Aviation  
TERM: Month to month  
COST: Revenue - \$900.00/per month  
**BAC ACTION: Approved, Law Dept. to process  
CA 1-306-87  
BUDGET LINE: 28030005.2010.5000144**
4. VENDOR: Flash Parking, Inc.  
DESCRIPTION: RFB #2021-071 - Purchase and installation of parking lot access controls & POS system  
REQUESTED BY: P. LoPiccolo, Aviation  
TERM: Contract signing through 9/30/2022  
COST: NTE \$67,080.00  
**BAC ACTION: Approved, Law Dept. to process  
CA 1-2337  
BUDGET LINE: 28010005.2010.6004048/6004112 / 28010005.2011.6004048**

5.     **VENDOR:** Various  
      **DESCRIPTION:** Tire recapping & repair services  
      **REQUESTED BY:** S. Brown, DPW/Highway  
      **TERM:** 10/1/2021-9/30/2022  
      **COST:** NTE \$14,999.00  
      **BAC ACTION:** **Approved, Law Dept. to process**  
      **CA 11-420-72; 11-878-11; 11-878-4a**  
      **BUDGET LINE:** 30020105.3160.6004130
  
6.     **VENDOR:** Cleantec Services  
      **DESCRIPTION:** RFB #2021-078 - Janitorial services for the Visions Veterans Memorial  
      Arena  
      **REQUESTED BY:** C. Marion, Arena  
      **TERM:** 11/1/2021-9/30/2022 - Two (2) optional one-year renewals through 9/30/2024  
      **COST:** Per attached rates  
      **BAC ACTION:** **Approved, Law Dept. to process**  
      **CA 11-1121**  
      **BUDGET LINE:** 39010008.3110.6004117
  
7.     **VENDOR:** Rug Fair Commercial and Industrial Co. Inc.  
      **DESCRIPTION:** NYS Contract #PC67773 - Furnish materials and labor to replace  
      carpeting in the Broome County Jail  
      **REQUESTED BY:** D. Harder, Sheriff  
      **TERM:** One-time purchase  
      **COST:** NTE \$20,834.69  
      **BAC ACTION:** **Approved, Law Dept. to process**  
      **CA 11-2118**  
      **BUDGET LINE:** 23010003.1010.6004048/6004138
  
8.     **VENDOR:** Cyncon Equipment, Inc.  
      **DESCRIPTION:** Purchase OEM parts and repairs for Johnston Street Sweeper equipment  
      - Single Source  
      **REQUESTED BY:** S. Brown, DPW/Highway  
      **TERM:** 11/1/2021-10/31/2022  
      **COST:** EST NTE \$75,000.00  
      **BAC ACTION:** **Approved, Law Dept. to process**  
      **CA 11-2197a**  
      **BUDGET LINE:** 30020105.3160.6004040
  
9.     **VENDOR:** Alta Construction Equipment of New York, LLC  
      **DESCRIPTION:** Purchase of OEM parts and repairs for various equipment brands - Single  
      Source  
      **REQUESTED BY:** S. Brown, DPW/Highway  
      **TERM:** 9/1/2021-8/31/2022  
      **COST:** EST NTE \$75,000.00 - per attached rates  
      **BAC ACTION:** **Approved, Law Dept. to process**  
      **CA 11-2204**  
      **BUDGET LINE:** 30020105.3160.6004040

10. VENDOR: Various  
DESCRIPTION: RFB #2021-082 - Purchase of plow blades, shoes and salt spreader chains  
REQUESTED BY: S. Brown, DPW/Highway  
TERM: 11/1/2021-4/30/2022  
COST: Per attached rates  
**BAC ACTION: Approved, Purchasing Dept. to process**  
**CA 11-2310**  
**BUDGET LINE: Various**
  
11. VENDOR: Genesee Valley Ford  
DESCRIPTION: NYS Contract #PC69260SB - Purchase of a vehicle  
REQUESTED BY: H. Miller, DPW/Fleet  
TERM: One-time purchase  
COST: NTE \$40,450.00  
**BAC ACTION: Approved, Purchasing Dept. to process**  
**CA 11-2376**  
**BUDGET LINE: 09000001.2072.6002300**
  
12. VENDOR: J & J Equipment  
DESCRIPTION: Purchase of OEM parts and repairs of broom mfg. equipment  
REQUESTED BY: S. Brown, DPW/Highway  
TERM: 11/1/2021-10/31/2022  
COST: EST NTE \$75,000.00 - per attached rates  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2517**  
**BUDGET LINE: 30020105.3160.6004040**
  
13. VENDOR: ZMK Construction  
DESCRIPTION: RFB #2020-046 - Change Order #1 - Increase NTE and request final payment  
REQUESTED BY: L. Boulton, T. Sullivan, DPW/Engineering  
TERM: NTP plus 60 days  
COST: NEW NTE \$140,704.40 (Increase of \$17,804.40 and final payment of \$24,804.40)  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2555**  
**BUDGET LINE: 29010105.5202.6002205**
  
14. VENDOR: Andrew R. Mancini Associates, Inc.  
DESCRIPTION: RFB #2020-054 - Change Order #2 - 38 day no cost time extension for the Transit Vehicle Storage Building project  
REQUESTED BY: L. Boulton, M. Cromer, DPW/Engineering  
TERM: NEW Term: 178 calendar days from NTP  
COST: NTE \$689,245.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2559**  
**BUDGET LINE: 31010105.2042.6002101.3120038**

15. VENDOR: Wade Electric  
DESCRIPTION: RFB #2020-054 - Change Order #1 - 38 day no cost time extension for the Transit Vehicle Storage Building project  
REQUESTED BY: L. Boulton, M. Cromer, DPW/Engineering  
TERM: NEW Term: 178 calendar days from NTP  
COST: NTE \$40,400.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2559-1**  
**BUDGET LINE: 31010105.2042.6002101.3120038**
  
16. VENDOR: J & B Installations, Inc.  
DESCRIPTION: RFB #2021-003 - Change Order #1 - Extend term 42 days for the Willow Point South Wing Roof - General Construction  
REQUESTED BY: L. Boulton, S. Mastin, DPW/Engineering  
TERM: NEW Term: 176 calendar days from NTP  
COST: NTE \$472,000.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2562**  
**BUDGET LINE: 27030404.2052.6002102.2720047/2720061**
  
17. VENDOR: Wade Electric  
DESCRIPTION: RFB #2021-003 - Change Order #1 - Extend term 42 days for the Willow Point South Wing Roof - Electrical Contract  
REQUESTED BY: L. Boulton, S. Mastin, DPW/Engineering  
TERM: NEW Term: 176 calendar days from NTP  
COST: NTE \$14,400.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2563**  
**BUDGET LINE: 27030404.2052.6002102.2720047/2720061**
  
18. VENDOR: Petcosky and Sons Plumbing and Heating, Inc.  
DESCRIPTION: RFB #2021-003 - Change Order #1 - Extend term 42 days for the Willow Point South Wing Roof - HVAC Contract  
REQUESTED BY: L. Boulton, S. Mastin, DPW/Engineering  
TERM: NEW Term: 176 calendar days from NTP  
COST: NTE \$99,700.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2564**  
**BUDGET LINE: 27030404.2052.6002102.2720047/2720061**
  
19. VENDOR: Genfare  
DESCRIPTION: Purchase of Genfare fare box complete systems and OEM parts - Sole Source  
REQUESTED BY: G. Kilmer, Transit  
TERM: 11/1/2021-10/31/2022  
COST: EST NTE \$40,000.00  
**BAC ACTION: Approved, Purchasing Dept. to process**  
**CA 14-449b**

**BUDGET LINE: 31010105.2040.6004040**

20. VENDOR: Aftermarket Parts Company, LL  
DESCRIPTION: Purchase of OEM Orion bus parts for Transit buses - Single Source  
REQUESTED BY: G. Kilmer, Transit  
TERM: 1/1/2022-12/31/2024  
COST: EST NTE \$125,000.00 annually  
**BAC ACTION: Approved, Purchasing Dept. to process  
CA 14-522**  
**BUDGET LINE: 31010105.2040.6004040**

21. VENDOR: Prometric  
DESCRIPTION: Nurse's Aide Training course registrations - Sole Source  
REQUESTED BY: R. LaClair, WPRNC  
TERM: 1/1/2022-12/31/2022  
COST: NTE \$9,720.00 (72 students @ \$135.00 per student)  
**BAC ACTION: Approved, Law Dept. to process  
CA 17-652**  
**BUDGET LINE: 27060304.2050.6004168/5000808**

22. VENDOR: Rural Health Network of South-Central NY  
DESCRIPTION: AmeriCorps Volunteers  
REQUESTED BY: Mary Whitcombe, Office for Aging  
TERM: 12/1/2021-11/30/2022  
COST: NTE \$7,500.00  
**BAC ACTION: Approved, Law Dept. to process  
CA 292-433**  
**BUDGET LINE: 34010006.1011.6004138**

23. VENDOR: Key Branding Labs  
DESCRIPTION: Digital outreach, content creation and monitoring services  
REQUESTED BY: R. Murphy, Employment and Training  
TERM: One year from date of execution  
COST: NTE \$14,760.00 @ \$1,230.00 per month  
**BAC ACTION: Approved, Law Dept. to process  
CA 1073-227**  
**BUDGET LINE: 33020006.3131.6004162**

24. VENDOR: Key Branding Labs  
DESCRIPTION: Social medial outreach services for Gun Violence Prevention  
REQUESTED BY: R. Murphy, Employment and Training  
TERM: Three months from date of execution  
COST: NTE \$10,000.00  
**BAC ACTION: Approved, Law Dept. to process  
CA 1073-227a**  
**BUDGET LINE: 33020006.3131.6004162.3310241**

25. VENDOR: Tyler Technologies  
DESCRIPTION: Tyler software maintenance and support - Sole Source  
REQUESTED BY: D. Camin, Information Technology  
TERM: 1/1/2022-12/31/2022  
COST: NTE \$353,810.71  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-44**  
**BUDGET LINE: 10020001.1010.6004192**
26. VENDOR: Sirius Computer Solutions  
DESCRIPTION: Omnia Contract #R191902 - Beyond trust password safe privileged access manager  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 36 months from date of purchase  
COST: NTE \$81,116.38  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-269**  
**BUDGET LINE: 10020001.5202.6004055.1020029 / 07000001.1011.6004055.0710006**
27. VENDOR: Sirius Computer Solutions  
DESCRIPTION: NCPA Contract #01-83 - Video storage expansion for BC expansion for BC Security division  
REQUESTED BY: K. Andrews, Information Technology  
TERM: One-time purchase  
COST: NTE \$23,397.48  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-270**  
**BUDGET LINE: 10020001.5202.6004056**
28. VENDOR: SHI International  
DESCRIPTION: Sourcewell Contract #081419-SHI - Confluence software license, maintenance & support renewal  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 12/27/2021-12/27/2022  
COST: NTE \$27,753.86  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-278**  
**BUDGET LINE: 10020001.1010.6004192**
29. VENDOR: Sirius Computer Solutions  
DESCRIPTION: GSA Contract #GS-35F-0119Y - Splunk Enterprise licensing and annual support  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 12/2/2021-12/1/2022  
COST: NTE \$23,593.32  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-291**  
**BUDGET LINE: 10020001.1010.6004192 / 07000001.1011.6004055.0710006**

30. VENDOR: Naviant, Inc.  
DESCRIPTION: Onbase maintenance and software support SLA renewal - Sole Source  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 1/1/2022-12/31/2022  
COST: NTE \$126,949.47  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-380**  
**BUDGET LINE: 10020001.1010.6004192**
31. VENDOR: Office of Real Property Tax Services  
DESCRIPTION: RPS annual licensing for fiscal year 2021-2022 - Single Source  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 2021-2022 fiscal year  
COST: NTE \$20,600.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-476**  
**BUDGET LINE: 10020001.1010.6004192**
32. VENDOR: Info Quick Solutions, Inc.  
DESCRIPTION: Pistol permit management software w/ annual support and hardware - Sole Source  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 24 months after purchase/installation  
COST: NTE \$35,450.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 1236-523**  
**BUDGET LINE: 23010003.1010.6004055**
33. VENDOR: Investigative Logistics  
DESCRIPTION: Traffic Diversion website updates & maintenance, as needed trial video services and public safety announcements  
REQUESTED BY: M. Korchak, District Attorney  
TERM: 1/1/2022-12/31/2022  
COST: EST NTE \$12,000.00  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 2892**  
**BUDGET LINE: 06030001.1010.6004106 / 06000001.1010.6004537.6004137**
34. VENDOR: Slate Hill Constructors, Inc.  
DESCRIPTION: RFB 2021-001 - Change Order #1 - Extend term 17 days for the Rehabilitation of Steel Arch Bridges project  
REQUESTED BY: L. Boulton, N. Logvis, DPW/Engineering  
TERM: NEW Term: NTP plus 152 calendar days  
COST: NTE \$623,191.75  
**BAC ACTION: Approved, Law Dept. to process**  
**CA 11-2560**  
**BUDGET LINE: 29010105.5202.6002205.2920110**

35. VENDOR: Elots Electronic Recycling  
DESCRIPTION: Used battery transportation and recycling  
REQUESTED BY: D. Smith, DSWM  
TERM: 1/1/2022-12/31/2022  
COST: NTE \$14,999.00  
**BAC ACTION: Approved, Law Dept. to process  
CA 1732-619  
BUDGET LINE: 38050007.2020.6004138**

There being no further business at hand, the meeting adjourned at 11:12 a.m.

NEXT MEETING: November 23, 2021



Ann Marie Suer, Secretary  
Board of Acquisition and Contract