



# State of New York County of Broome Government Offices

Office of the Broome County Executive  
Jason T. Garnar, County Executive

November 20, 2019

Mr. Kevin M. McManus  
Deputy County Executive  
Chairman - BAC

Mr. Daniel J. Reynolds  
County Legislature Chairman

Ms. Leslie Boulton  
DPW Commissioner Chairwoman

Ms. Robin L. Laabs  
Purchasing

Mr. Jerome Knebel  
Director – Office of Management & Budget

A meeting of the Broome County Board of Acquisition and Contract has been scheduled for Tuesday, November 26, 2019, at 11:00 a.m., to be held in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York. The agenda for this meeting is set forth below.


1. The Board will review for approval the minutes of the meeting held on November 13, 2019, as prepared and presented.
2. **VENDOR:** Douglas Malarkey  
**DESCRIPTION:** Lease of building and space at Greater Binghamton Airport  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** 12/1/19-11/30/22 - Optional one (1) year renewals  
**COST:** NTE \$225.00/month revenue for 36 months w/ escalator for current market rate after year 3  
**CA 1-306-82a**  
**BUDGET LINE: 28010005.2010.5000146**
3. **VENDOR:** Kevin Valenta Aircraft Holding Company, LLC  
**DESCRIPTION:** Lease of Airport T Hangar #7  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** One year from signing and month to month thereafter  
**COST:** Revenue per rental rates as established by the Broome County Legislature  
**CA 1-306-88**  
**BUDGET LINE: 28010005.2010.5000146**

4.     VENDOR: Dalrymple Gravel & Contracting Company, Inc.  
DESCRIPTION: CO#1 to extend contract end date through 5/1/20 and release partial retainage  
REQUESTED BY: M. Heefner, Aviation  
TERM: NTP through 5/1/20  
COST: NTE \$166,861.38/retainage  
**CA 1-2311**  
**BUDGET LINE: 28010005.2012.2820071**
  
5.     VENDOR: Joel Lalone Consulting  
DESCRIPTION: Tobacco-free communities survey  
REQUESTED BY: R. Kaufman, Health  
TERM: 12/1/19-4/30/20  
COST: NTE \$12,000.00  
**CA 10-911**  
**BUDGET LINE: 25010004.1011.6004146**
  
6.     VENDOR: Joe Basil Chevrolet, Inc.  
DESCRIPTION: NYS Contract #PC66681-Purchase of three (3) new and unused pickup trucks  
REQUESTED BY: D. Smith, DSWM  
TERM: 11/15/19-2/28/20  
COST: NTE \$85,831.87  
**CA 11-2376**  
**BUDGET LINE: 3804.2020.6002303**
  
7.     VENDOR: Various  
DESCRIPTION: Bid #2019-098 - Purchase of plow blades, shoes, & salt spreader chains  
REQUESTED BY: S. Brown, DPW  
TERM: 11/26/19-4/30/20  
COST: Per attached pricing  
**CA 11-2310**  
**BUDGET LINE: Various**
  
8.     VENDOR: Verra Mobility  
DESCRIPTION: Best Value Contract - Provide school bus stop arm camera equipment including administrative support, service, maintenance and upgrades  
REQUESTED BY: J. Dadamio, Security  
TERM: Contract signing through 12/1/24 - Optional renewals in 5-year increments  
COST: No cost to County  
**CA 11-2530**  
**BUDGET LINE: N/A**

9.     **VENDOR:** SHI International  
**DESCRIPTION:** Co-Op Contract #2018011-02 - Purchase of one (1) Soter RS full body scanning system for the BC Jail  
**REQUESTED BY:** D. Harder, Sheriff's Office  
**TERM:** Five (5) years from date of installation  
**COST:** NTE \$122,916.00  
**CA 12-723**  
**BUDGET LINE: 94000099.6170.4660034**
  
10.    **VENDOR:** Cummins Sales & Service  
**DESCRIPTION:** Purchase of OEM parts and labor for Cummins Equipment - Single Source  
**REQUESTED BY:** G. Kilmer, Transit  
**TERM:** 1/1/20-12/31/20  
**COST:** EST NTE \$75,000.00 (\$60,000.00/parts & \$15,000.00/labor)  
**CA 14-389**  
**BUDGET LINE: 31010105.2040.6004040**
  
11.    **VENDOR:** NYS Industries for the Disabled (NYSID)  
**DESCRIPTION:** Amend to extend pick up and delivery of laundry at Willow Point for six months  
**REQUESTED BY:** R. Laabs, Purchasing  
**TERM:** New Term: 1/1/19-6/30/20  
**COST:** EST NTE \$280,000.00 (0.5309/lb. linen; 0.0936 / ea. washcloths)  
**CA 17-516**  
**BUDGET LINE: 27030304.2050.6004121**
  
12.    **VENDOR:** SEPP, Inc.  
**DESCRIPTION:** Lawn care, snow & ice removal the Northern Broome Senior Center  
**REQUESTED BY:** L. Schuhle, OFA  
**TERM:** 1/1/20-12/31/20  
**COST:** NTE \$10,750.00  
**CA 292-381b**  
**BUDGET LINE: 34010006.1010.6004117**
  
13.    **VENDOR:** Our Lady of Lourdes Hospital  
**DESCRIPTION:** Use of autopsy rooms  
**REQUESTED BY:** R. Behnke, Law Dept.  
**TERM:** 1/1/20-12/31/20  
**COST:** NTE \$400.00 per autopsy  
**CA 477a**  
**BUDGET LINE: 11010001.1010.6004406**

14. **VENDOR:** Integrated Systems  
**DESCRIPTION:** NYS Contract #PT68774 - 1 link bridgewave warranty extension & wireless support services  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** 1/1/20-12/31/20  
**COST:** NTE \$7,442.00 (\$4,750.00 support & \$2,692.00 warranty ext.)  
**CA 1236-200b**  
**BUDGET LINE: 10020001.1010.6004193**
15. **VENDOR:** Dell Marketing LP  
**DESCRIPTION:** NYS Contract #PS68202 - Amend to upgrade 150 M365 F1 licenses to M365 E3  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** 4/1/19-3/31/22  
**COST:** NTE \$1,590,599.24 - Additional \$83,086.50  
**CA 1236-204a**  
**BUDGET LINE: 10020001.1010.6004055**
16. **VENDOR:** AT&T Mobility  
**DESCRIPTION:** NYS Contract #PS68689 - FirstNet mobile pooled smartphone plans for OES & police departments  
**REQUESTED BY:** K. Andrews, Information Technology  
**TERM:** Month to Month  
**COST:** EST NTE \$2,500.00 /month at \$34.99/line plus taxes and fees (per attached rates)  
**CA 1236-460a**  
**BUDGET LINE: 10020001.1010.6004101**
17. **VENDOR:** BC Flyfishers, Inc.  
**DESCRIPTION:** Donation to BC Flyfishers program  
**REQUESTED BY:** B. Vojtisek, Veterans  
**TERM:** One-time donation  
**COST:** NTE \$12,000.00  
**CA 2820**  
**BUDGET LINE: 36000006.1010.6004146**

**NEXT MEETING:** December 11, 2019

  
Ann Marie Suer, Secretary  
Board of Acquisition and Contract

cc A. McLaughlin  
T. Dellapenna  
R. O'Donnell  
H. Miller