

# State of New York County of Broome Government Offices

Office of the Broome County Executive  
Jason T. Garnar, County Executive

November 3, 2021

Mr. Michael A. Ponticiello  
Deputy County Executive  
Chairman – BAC

Mr. Daniel J. Reynolds  
County Legislature Chairman

Ms. Leslie Boulton  
DPW Commissioner Chairwoman

Ms. Robin L. Laabs  
Purchasing

Mr. Jerome Knebel  
Director – Office of Management & Budget

A meeting of the Broome County Board of Acquisition and Contract has been scheduled for Wednesday, November 10, 2021, at 11:00 a.m., to be held in the LEGISLATIVE CONFERENCE ROOM, Sixth Floor, County Office Building, Government Plaza, Binghamton, New York and via Zoom online format. The agenda for this meeting is set forth below.

1. The Board will review for approval the minutes of the meeting held on October 27, 2021, as prepared and presented.
2. **VENDOR:** Municipal Emergency Services  
**DESCRIPTION:** RFB #2021 - Purchase of uniform items  
**REQUESTED BY:** P. LoPiccolo, Aviation  
**TERM:** 11/1/2021-9/30/2023 - One (1) optional one-year renewal through 9/30/2024  
**COST:** Per attached rates  
**CA 1-2338**  
**BUDGET LINE: 28080005.2010.6004052**
3. **VENDOR:** G2 Secure Staff  
**DESCRIPTION:** Lease of T-Hangar for deice truck  
**REQUESTED BY:** M. Heefner, Aviation  
**TERM:** Month to month  
**COST:** Revenue - \$900.00/per month  
**CA 1-306-87**  
**BUDGET LINE: 28030005.2010.5000144**

4. VENDOR: Flash Parking, Inc.  
DESCRIPTION: RFB #2021-071 - Purchase and installation of parking lot access controls & POS system  
REQUESTED BY: P. LoPiccolo, Aviation  
TERM: Contract signing through 9/30/2022  
COST: NTE \$67,080.00  
**CA 1-2337**  
**BUDGET LINE: 28010005.2010.6004048/6004112 / 28010005.2011.6004048**
  
5. VENDOR: Various  
DESCRIPTION: Tire recapping & repair services  
REQUESTED BY: S. Brown, DPW/Highway  
TERM: 10/1/2021-9/30/2022  
COST: NTE \$14,999.00  
**CA 11-420-72; 11-878-11; 11-878-4a**  
**BUDGET LINE: 30020105.3160.6004130**
  
6. VENDOR: Cleantec Services  
DESCRIPTION: RFB #2021-078 - Janitorial services for the Visions Veterans Memorial Arena  
REQUESTED BY: C. Marion, Arena  
TERM: 11/1/2021-9/30/2022 - Two (2) optional one-year renewals through 9/30/2024  
COST: Per attached rates  
**CA 11-1121**  
**BUDGET LINE: 39010008.3110.6004117**
  
7. VENDOR: Rug Fair Commercial and Industrial Co. Inc.  
DESCRIPTION: NYS Contract #PC67773 - Furnish materials and labor to replace carpeting in the Broome County Jail  
REQUESTED BY: D. Harder, Sheriff  
TERM: One-time purchase  
COST: NTE \$20,834.69  
**CA 11-2118**  
**BUDGET LINE: 23010003.1010.6004048/6004138**
  
8. VENDOR: Cyncon Equipment, Inc.  
DESCRIPTION: Purchase OEM parts and repairs for Johnston Street Sweeper equipment - Single Source  
REQUESTED BY: S. Brown, DPW/Highway  
TERM: 11/1/2021-10/31/2022  
COST: EST NTE \$75,000.00  
**CA 11-2197a**  
**BUDGET LINE: 30020105.3160.6004040**

9. VENDOR: Alta Construction Equipment of New York, LLC  
DESCRIPTION: Purchase of OEM parts and repairs for various equipment brands - Single Source  
REQUESTED BY: S. Brown, DPW/Highway  
TERM: 9/1/2021-8/31/2022  
COST: EST NTE \$75,000.00 - per attached rates  
**CA 11-2204**  
**BUDGET LINE: 30020105.3160.6004040**
  
10. VENDOR: Various  
DESCRIPTION: RFB #2021-082 - Purchase of plow blades, shoes and salt spreader chains  
REQUESTED BY: S. Brown, DPW/Highway  
TERM: 11/1/2021-4/30/2022  
COST: Per attached rates  
**CA 11-2310**  
**BUDGET LINE: Various**
  
11. VENDOR: Genesee Valley Ford  
DESCRIPTION: NYS Contract #PC69260SB - Purchase of a vehicle  
REQUESTED BY: H. Miller, DPW/Fleet  
TERM: One-time purchase  
COST: NTE \$40,450.00  
**CA 11-2376**  
**BUDGET LINE: 09000001.2072.6002300**
  
12. VENDOR: J & J Equipment  
DESCRIPTION: Purchase of OEM parts and repairs of broom mfg. equipment  
REQUESTED BY: S. Brown, DPW/Highway  
TERM: 11/1/2021-10/31/2022  
COST: EST NTE \$75,000.00 - per attached rates  
**CA 11-2517**  
**BUDGET LINE: 30020105.3160.6004040**
  
13. VENDOR: ZMK Construction  
DESCRIPTION: RFB #2020-046 - Change Order #1 - Increase NTE and request final payment  
REQUESTED BY: L. Boulton, T. Sullivan, DPW/Engineering  
TERM: NTP plus 60 days  
COST: NEW NTE \$140,704.40 (Increase of \$17,804.40 and final payment of \$24,804.40)  
**CA 11-2555**  
**BUDGET LINE: 29010105.5202.6002205**

14. VENDOR: Andrew R. Mancini Associates, Inc.  
DESCRIPTION: RFB #2020-054 - Change Order #2 - 38 day no cost time extension for the Transit Vehicle Storage Building project  
REQUESTED BY: L. Boulton, M. Cromer, DPW/Engineering  
TERM: NEW Term: 178 calendar days from NTP  
COST: NTE \$689,245.00  
**CA 11-2559**  
**BUDGET LINE: 31010105.2042.6002101.3120038**
  
15. VENDOR: Wade Electric  
DESCRIPTION: RFB #2020-054 - Change Order #1 - 38 day no cost time extension for the Transit Vehicle Storage Building project  
REQUESTED BY: L. Boulton, M. Cromer, DPW/Engineering  
TERM: NEW Term: 178 calendar days from NTP  
COST: NTE \$40,400.00  
**CA 11-2559-1**  
**BUDGET LINE: 31010105.2042.6002101.3120038**
  
16. VENDOR: J & B Installations, Inc.  
DESCRIPTION: RFB #2021-003 - Change Order #1 - Extend term 42 days for the Willow Point South Wing Roof - General Construction  
REQUESTED BY: L. Boulton, S. Mastin, DPW/Engineering  
TERM: NEW Term: 176 calendar days from NTP  
COST: NTE \$472,000.00  
**CA 11-2562**  
**BUDGET LINE: 27030404.2052.6002102.2720047/2720061**
  
17. VENDOR: Wade Electric  
DESCRIPTION: RFB #2021-003 - Change Order #1 - Extend term 42 days for the Willow Point South Wing Roof - Electrical Contract  
REQUESTED BY: L. Boulton, S. Mastin, DPW/Engineering  
TERM: NEW Term: 176 calendar days from NTP  
COST: NTE \$14,400.00  
**CA 11-2563**  
**BUDGET LINE: 27030404.2052.6002102.2720047/2720061**
  
18. VENDOR: Petcosky and Sons Plumbing and Heating, Inc.  
DESCRIPTION: RFB #2021-003 - Change Order #1 - Extend term 42 days for the Willow Point South Wing Roof - HVAC Contract  
REQUESTED BY: L. Boulton, S. Mastin, DPW/Engineering  
TERM: NEW Term: 176 calendar days from NTP  
COST: NTE \$99,700.00

**CA 11-2564**

**BUDGET LINE: 27030404.2052.6002102.2720047/2720061**


19. **VENDOR:** Genfare  
**DESCRIPTION:** Purchase of Genfare fare box complete systems and OEM parts - Sole Source  
**REQUESTED BY:** G. Kilmer, Transit  
**TERM:** 11/1/2021-10/31/2022  
**COST:** EST NTE \$40,000.00  
**CA 14-449b**  
**BUDGET LINE: 31010105.2040.6004040**
  
20. **VENDOR:** Aftermarket Parts Company, LL  
**DESCRIPTION:** Purchase of OEM Orion bus parts for Transit buses - Single Source  
**REQUESTED BY:** G. Kilmer, Transit  
**TERM:** 1/1/2022-12/31/2024  
**COST:** EST NTE \$125,000.00 annually  
**CA 14-522**  
**BUDGET LINE: 31010105.2040.6004040**
  
21. **VENDOR:** Prometric  
**DESCRIPTION:** Nurse's Aide Training course registrations - Sole Source  
**REQUESTED BY:** R. LaClair, WPRNC  
**TERM:** 1/1/2022-12/31/2022  
**COST:** NTE \$9,720.00 (72 students @ \$135.00 per student)  
**CA 17-652**  
**BUDGET LINE: 27060304.2050.6004168/5000808**
  
22. **VENDOR:** Rural Health Network of South-Central NY  
**DESCRIPTION:** AmeriCorps Volunteers  
**REQUESTED BY:** Mary Whitcombe, Office for Aging  
**TERM:** 12/1/2021-11/30/2022  
**COST:** NTE \$7,500.00  
**CA 292-433**  
**BUDGET LINE: 34010006.1011.6004138**
  
23. **VENDOR:** Key Branding Labs  
**DESCRIPTION:** Digital outreach, content creation and monitoring services  
**REQUESTED BY:** R. Murphy, Employment and Training  
**TERM:** One year from date of execution  
**COST:** NTE \$14,760.00 @ \$1,230.00 per month  
**CA 1073-227**  
**BUDGET LINE: 33020006.3131.6004162**

24. VENDOR: Key Branding Labs  
DESCRIPTION: Social medial outreach services for Gun Violence Prevention  
REQUESTED BY: R. Murphy, Employment and Training  
TERM: Three months from date of execution  
COST: NTE \$10,000.00  
**CA 1073-227a**  
**BUDGET LINE: 33020006.3131.6004162.3310241**
25. VENDOR: Tyler Technologies  
DESCRIPTION: Tyler software maintenance and support - Sole Source  
REQUESTED BY: D. Camin, Information Technology  
TERM: 1/1/2022-12/31/2022  
COST: NTE \$353,810.71  
**CA 1236-44**  
**BUDGET LINE: 10020001.1010.6004192**
26. VENDOR: Sirius Computer Solutions  
DESCRIPTION: Omnia Contract #R191902 - Beyond trust password safe privileged access manager  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 36 months from date of purchase  
COST: NTE \$81,116.38  
**CA 1236-269**  
**BUDGET LINE: 10020001.5202.6004055.1020029 / 07000001.1011.6004055.0710006**
27. VENDOR: Sirius Computer Solutions  
DESCRIPTION: NCPA Contract #01-83 - Video storage expansion for BC expansion for BC Security division  
REQUESTED BY: K. Andrews, Information Technology  
TERM: One-time purchase  
COST: NTE \$23,397.48  
**CA 1236-270**  
**BUDGET LINE: 10020001.5202.6004056**
28. VENDOR: SHI International  
DESCRIPTION: Sourcewell Contract #081419-SHI - Confluence software license, maintenance & support renewal  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 12/27/2021-12/27/2022  
COST: NTE \$27,753.86  
**CA 1236-278**  
**BUDGET LINE: 10020001.1010.6004192**

29. VENDOR: Sirius Computer Solutions  
DESCRIPTION: GSA Contract #GS-35F-0119Y - Splunk Enterprise licensing and annual support  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 12/2/2021-12/1/2022  
COST: NTE \$23,593.32  
**CA 1236-291**  
**BUDGET LINE: 10020001.1010.6004192 / 07000001.1011.6004055.0710006**
30. VENDOR: Naviant, Inc.  
DESCRIPTION: Onbase maintenance and software support SLA renewal - Sole Source  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 1/1/2022-12/31/2022  
COST: NTE \$126,949.47  
**CA 1236-380**  
**BUDGET LINE: 10020001.1010.6004192**
31. VENDOR: Office of Real Property Tax Services  
DESCRIPTION: RPS annual licensing for fiscal year 2021-2022 - Single Source  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 2021-2022 fiscal year  
COST: NTE \$20,600.00  
**CA 1236-476**  
**BUDGET LINE: 10020001.1010.6004192**
32. VENDOR: Info Quick Solutions, Inc.  
DESCRIPTION: Pistol permit management software w/ annual support and hardware - Sole Source  
REQUESTED BY: K. Andrews, Information Technology  
TERM: 24 months after purchase/installation  
COST: NTE \$35,450.00  
**CA 1236-523**  
**BUDGET LINE: 23010003.1010.6004055**
33. VENDOR: Investigative Logistics  
DESCRIPTION: Traffic Diversion website updates & maintenance, as needed trial video services and public safety announcements  
REQUESTED BY: M. Korchak, District Attorney  
TERM: 1/1/2022-12/31/2022  
COST: EST NTE \$12,000.00  
**CA 2892**  
**BUDGET LINE: 06030001.1010.6004106 / 06000001.1010.6004537.6004137**

34. VENDOR: Slate Hill Constructors, Inc.  
DESCRIPTION: RFB 2021-001 - Change Order #1 - Extend term 17 days for the Rehabilitation of Steel Arch Bridges project  
REQUESTED BY: L. Boulton, N. Logvis, DPW/Engineering  
TERM: NEW Term: NTP plus 152 calendar days  
COST: NTE \$623,191.75  
**CA 11-2560**  
**BUDGET LINE: 29010105.5202.6002205.2920110**
35. VENDOR: Elots Electronic Recycling  
DESCRIPTION: Used battery transportation and recycling  
REQUESTED BY: D. Smith, DSWM  
TERM: 1/1/2022-12/31/2022  
COST: NTE \$14,999.00  
**CA 1732-619**  
**BUDGET LINE: 38050007.2020.6004138**

NEXT MEETING: November 23, 2021

  
Ann Marie Suer, Secretary  
Board of Acquisition and Contract

cc A. McLaughlin  
T. Dellapenna  
R. O'Donnell  
H. Miller