

**Bid Title:** Food Provisions for Parks Concessions

**Bid Opening Date:** April 27, 2016

**Contact/Department:** Art Garrison/Parks

**RFB 2016-047**

<b>BIDDERS - → → → → →</b>	<b>Hershey's</b>			
<b>Proposal - Signed &amp; Duplicated</b>	<b>Y</b>			
<b>Non-Collusion Bidding Certificates</b>	<b>Y</b>			
<b>Insurance Acknowledgement</b>	<b>Y</b>			
<b>Election Law Statement</b>	<b>Y</b>			
<b>Gifts Statement</b>	<b>Y</b>			
<b>Iranian Divestment Certification</b>	<b>Y</b>			
<b>Bidders Check List</b>	<b>Y</b>			
<b>W-9</b>	<b>Y</b>			
<b>SECTION A.</b>	<b>Item Weight</b>	<b>Case Qty</b>	<b>Sugg. Retail</b>	<b>Cost / Case</b>
<b>Popsicles - Assorted</b>	<b>2.5 OZ</b>	<b>36</b>	<b>\$ 35.00</b>	<b>\$ 8.82</b>
<b>Fudgesicles</b>	<b>3 OZ</b>	<b>36</b>	<b>\$ 50.00</b>	<b>\$ 12.24</b>
<b>Italian Ice Cups</b>	<b>4 OZ</b>	<b>12</b>	<b>\$ 75.00</b>	<b>\$ 6.86</b>
<b>Ice Cream Bars</b>	<b>3 OZ</b>	<b>36</b>	<b>\$ 50.00</b>	<b>\$ 12.24</b>
<b>Ice Cream Sandwiches</b>	<b>4 OZ</b>	<b>24</b>	<b>\$ 75.00</b>	<b>\$ 10.80</b>
<b>Novelties</b>	<b>SEE ATTACHED</b>			
<b>SECTION B.</b>	<b>\$ / Liquid Oz</b>	<b>Case Qty</b>	<b>Cost / Case</b>	
<b>Syrup (Sno Cones) - Sweetened</b>	<b>NO BID</b>			
<b>Syrup (Sno Cones) - Unweetened</b>	<b>NO BID</b>			
<b>Sno Cone Cups - 6 oz</b>	<b>NO BID</b>			
<b>Section C</b>	<b>Bottles / CS</b>	<b>\$\$ / CS</b>		
<b>Bottled Water 16 OZ</b>	<b>NO BID</b>			
<b>Bottled Water 1/2 Liter</b>	<b>NO BID</b>			
<b>Section D</b>	<b>Unit Size</b>	<b>Case Qty</b>	<b>Cost / Case</b>	
<b>Sports Drinks</b>	<b>NO BID</b>			



# Hershey's Ice Cream Price List

## Hershey Owned Equipment

Prices Effective April 4, 2016

<u>Product</u>	<u>Quantity Per Case</u>	<u>Wholesale Per Item</u>	<u>Unit Price</u>	<u>Suggested Retail</u>	<u>Gross Profit %</u>
<b>STICKS</b>					
3 oz. Orange Blossom Stick Bar - NEW	36	\$12.24	\$0.34	\$0.50	32.00%
4 oz. Chocolate Éclair	24	\$21.84	\$0.91	\$1.35	32.59%
4 oz. Cotton Candy	24	\$21.84	\$0.91	\$1.35	32.59%
4 oz. Strawberry Shortcake	24	\$21.84	\$0.91	\$1.35	32.59%
Faces - Transformers & My Little Pony	18	\$18.72	\$1.04	\$1.49	30.20%
Tropi-Kool Fruit Bar	24	\$21.03	\$0.88	\$1.49	41.19%

<b>CUPS</b>					
6 oz. Cups - Ice Cream, Italian Ice, Sundaes, Swirls & Whirls	12	\$14.16	\$1.18	\$1.69	30.18%
Screwball	18	\$11.88	\$0.66	\$0.99	33.33%

<b>CONES</b>					
P-Nutty	24	\$16.56	\$0.69	\$0.99	30.30%
Incredible Cone	12	\$14.16	\$1.18	\$1.69	30.18%
Moose Tracks Cone	12	\$15.84	\$1.32	\$1.89	30.16%
Super Cookies 'N Cream Cone (PRE-PRICED \$0.99)	24	\$16.56	\$0.69	\$0.99	30.30%



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## SANDWICHES

Mighty Mini Ice Cream Sandwich - Regular	48	\$11.76	\$0.25	\$0.35	30.00%
Ice Cream Sandwich - Vanilla (PRE-PRICED \$0.99)	24	\$14.88	\$0.62	\$0.99	37.37%
Andes Mint Ice Cream Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Giant Neo Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Giant Vanilla Sandwich	24	\$24.96	\$1.04	\$1.49	30.20%
Cookies In A Cup - Chocolate Chip Cookie Round Sandwich	12	\$15.88	\$1.32	\$1.89	29.98%
Cookies In A Cup - Cookie & Cream Round Sandwich	12	\$15.88	\$1.32	\$1.89	29.98%

## NOVELTY - OTHER

Block Bar	24	\$17.68	\$0.74	\$1.09	32.42%
Downhill Chillers	48	\$7.95	\$0.17	\$0.25	33.75%
Kisko Freeze Pops	50	\$7.99	\$0.16	\$0.50	68.04%

Hershey Creamery Co, Harrisburg, PA 17101 - Not Affiliated with Hershey's Chocolate



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<u>Product</u>	<u>Quantity Per Case</u>	<u>Wholesale Price</u>	<u>Unit Price</u>	<u>Suggested Retail</u>	<u>Gross Profit %</u>
Biggy Iggy	12	\$25.44	\$2.12	\$2.89	26.64%
Chewy Louie	12	\$25.44	\$2.12	\$2.89	26.64%
Dove Vanilla Bars	12	\$20.86	\$1.74	\$2.49	30.19%
Marino's Italian Ice Cups	12	\$6.86	\$0.57	\$0.99	42.26%
Snickers King Size	24	\$32.40	\$1.35	\$1.99	32.16%
Twix King Size	24	\$32.40	\$1.35	\$1.99	32.16%

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